



**Rockwell
Automation**

Supplemental Financial Data

(For Quarter Ended June 30, 2022)

Published July 27, 2022

Rockwell Automation Global Headquarters

1201 South Second Street
Milwaukee, WI 53204

Investor Relations Contacts

Aijana Zellner

Head of Investor Relations

Phone: 414.382.8510

Email: azellner@ra.rockwell.com

Website

www.rockwellautomation.com



Rockwell Automation

Table of Contents

- Condensed Sales & Earnings Information
- Sales and Earnings Information by Segment
- Historic Sales Growth Rates
- Quarterly Sales and Earnings Information by Segment
- Quarterly Reconciliation of Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate
- Sales by Geographic Region
- Condensed Balance Sheet Information
- Condensed Cash Flow Information
- Return on Invested Capital
- Other Supplemental Information

All information should be read in conjunction with the historical financial statements contained in Rockwell Automation's Annual Report on Form 10-K, periodic reports on Form 10-Q and Form 8-K, and public announcements of financial information. Copies of these reports are available on our website at www.rockwellautomation.com or upon request from Rockwell Automation.

Condensed Consolidated Statement of Operations

(in millions, except per share amounts)
(unaudited)

| | Year Ended September 30, | | | | | | | | | | | | |
|---|--------------------------|-------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 |
| Sales | \$ 6,997.4 | \$ 6,329.8 | \$ 6,694.8 | \$ 6,666.0 | \$ 6,311.3 | \$ 5,879.5 | \$ 6,307.9 | \$ 6,623.5 | \$ 6,351.9 | \$ 6,259.4 | \$ 6,000.4 | \$ 4,857.0 | \$ 4,332.5 |
| Cost of sales ⁽¹⁾ | (4,099.7) | (3,734.6) | (3,794.7) | (3,781.1) | (3,643.4) | (3,366.6) | (3,575.8) | (3,841.6) | (3,736.9) | (3,719.4) | (3,595.2) | (2,911.6) | (2,769.0) |
| Gross profit | <u>2,897.7</u> | <u>2,595.2</u> | <u>2,900.1</u> | <u>2,884.9</u> | <u>2,667.9</u> | <u>2,512.9</u> | <u>2,732.1</u> | <u>2,781.9</u> | <u>2,615.0</u> | <u>2,540.0</u> | <u>2,405.2</u> | <u>1,945.4</u> | <u>1,563.5</u> |
| Selling, general and administrative expenses ⁽¹⁾ | (1,680.0) | (1,479.8) | (1,538.5) | (1,587.9) | (1,557.6) | (1,437.0) | (1,481.3) | (1,545.7) | (1,502.9) | (1,477.1) | (1,448.7) | (1,315.7) | (1,233.1) |
| Change in fair value of investments | 397.4 | 153.9 | (368.5) | 90.0 | - | - | - | - | - | - | - | - | - |
| Other income (expense) ⁽¹⁾ | 5.7 | (29.7) | 6.1 | 16.8 | 3.3 | (61.5) | (59.6) | (42.7) | (70.3) | (36.9) | (29.4) | (25.0) | 4.4 |
| Interest expense | (94.6) | (103.5) | (98.2) | (73.0) | (76.2) | (71.3) | (63.7) | (59.3) | (60.9) | (60.1) | (59.5) | (60.5) | (60.9) |
| Income from continuing operations before income taxes and accounting change | 1,526.2 | 1,136.1 | 901.0 | 1,330.8 | 1,037.4 | 943.1 | 1,127.5 | 1,134.2 | 980.9 | 965.9 | 867.6 | 544.2 | 273.9 |
| Income tax provision | (181.9) | (112.9) | (205.2) | (795.3) | (211.7) | (213.4) | (299.9) | (307.4) | (224.6) | (228.9) | (170.5) | (103.8) | (56.0) |
| Income from continuing operations before accounting change | <u>1,344.3</u> | <u>1,023.2</u> | <u>695.8</u> | <u>535.5</u> | <u>825.7</u> | <u>729.7</u> | <u>827.6</u> | <u>826.8</u> | <u>756.3</u> | <u>737.0</u> | <u>697.1</u> | <u>440.4</u> | <u>217.9</u> |
| Income from discontinued operations | - | - | - | - | - | - | - | - | - | - | 0.7 | 23.9 | 2.8 |
| Net income | 1,344.3 | 1,023.2 | 695.8 | 535.5 | 825.7 | 729.7 | 827.6 | 826.8 | 756.3 | 737.0 | 697.8 | 464.3 | 220.7 |
| Net (loss) income attributable to noncontrolling interests | (13.8) | (0.2) | - | - | - | - | - | - | - | - | - | - | - |
| Net income attributable to Rockwell Automation, Inc. | <u>\$ 1,358.1</u> | <u>\$ 1,023.4</u> | <u>\$ 695.8</u> | <u>\$ 535.5</u> | <u>\$ 825.7</u> | <u>\$ 729.7</u> | <u>\$ 827.6</u> | <u>\$ 826.8</u> | <u>\$ 756.3</u> | <u>\$ 737.0</u> | <u>\$ 697.8</u> | <u>\$ 464.3</u> | <u>\$ 220.7</u> |
| Diluted earnings per share⁽²⁾ | | | | | | | | | | | | | |
| Continuing operations before accounting change | \$ 11.58 | \$ 8.77 | \$ 5.83 | \$ 4.21 | \$ 6.35 | \$ 5.56 | \$ 6.09 | \$ 5.91 | \$ 5.36 | \$ 5.13 | \$ 4.79 | \$ 3.05 | \$ 1.53 |
| Discontinued operations | - | - | - | - | - | - | - | - | - | - | 0.01 | 0.17 | 0.02 |
| Net income | <u>\$ 11.58</u> | <u>\$ 8.77</u> | <u>\$ 5.83</u> | <u>\$ 4.21</u> | <u>\$ 6.35</u> | <u>\$ 5.56</u> | <u>\$ 6.09</u> | <u>\$ 5.91</u> | <u>\$ 5.36</u> | <u>\$ 5.13</u> | <u>\$ 4.80</u> | <u>\$ 3.22</u> | <u>\$ 1.55</u> |
| Adjusted EPS⁽³⁾ | <u>\$ 9.43</u> | <u>\$ 7.87</u> | <u>\$ 8.78</u> | <u>\$ 8.21</u> | <u>\$ 6.73</u> | <u>\$ 5.89</u> | <u>\$ 6.36</u> | <u>\$ 6.15</u> | <u>\$ 5.70</u> | <u>\$ 5.27</u> | <u>\$ 4.91</u> | <u>\$ 3.13</u> | <u>\$ 1.48</u> |
| Average diluted shares for EPS calculation | <u>117.1</u> | <u>116.6</u> | <u>119.3</u> | <u>126.9</u> | <u>129.9</u> | <u>131.1</u> | <u>135.7</u> | <u>139.7</u> | <u>140.9</u> | <u>143.4</u> | <u>145.2</u> | <u>144.0</u> | <u>142.5</u> |

⁽¹⁾ Beginning in fiscal 2019, we adopted a new pension standard (ASU 2017-07) regarding the presentation of net periodic pension and postretirement benefit costs. In accordance with this standard, the service cost component of net periodic benefit cost is included in Cost of sales and Selling, general and administrative expenses in the Consolidated Statement of Operations and all other components have been reclassified from Cost of sales and Selling, general and administrative expenses to Other income (expense). As a result, all prior period presentation on this page and those that follow have been restated to conform to this standard.

⁽²⁾ Beginning in fiscal 2010, we changed our accounting for earnings per share as a result of the new guidance issued by FASB, which requires the calculation of EPS pursuant to the two-class method. This resulted in a reduction in earnings per share of \$0.01 in certain periods.

⁽³⁾ Adjusted EPS is a non-GAAP measure. See Other Supplemental Information: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate for the definition and reasons why management believes this information is useful to investors.

Quarterly Condensed Consolidated Statement of Operations

(in millions, except per share amounts)
(unaudited)

| | Fiscal Year 2022 | | | |
|--|------------------|----------------|-----------------|-----------------|
| | Qtr 1 | Qtr 2 | Qtr 3 | YTD |
| Sales | \$ 1,857.3 | \$ 1,808.1 | \$ 1,968.7 | \$ 5,634.1 |
| Cost of sales | (1,108.2) | (1,144.0) | (1,166.3) | (3,418.5) |
| Gross profit | 749.1 | 664.1 | 802.4 | 2,215.6 |
| Selling, general and administrative expenses | (447.5) | (428.5) | (442.0) | (1,318.0) |
| Change in fair value of investments | 7.6 | (140.7) | (5.2) | (138.3) |
| Other income (expense) | 2.9 | (23.7) | 19.8 | (1.0) |
| Interest expense | (29.6) | (30.1) | (30.8) | (90.5) |
| Income before income taxes | 282.5 | 41.1 | 344.2 | 667.8 |
| Income tax (provision) benefit | (43.6) | 8.3 | (49.4) | (84.7) |
| Net income | 238.9 | 49.4 | \$ 294.8 | 583.1 |
| Net loss attributable to noncontrolling interests | (2.6) | (4.5) | (3.1) | (10.2) |
| Net income attributable to Rockwell Automation, Inc. | <u>\$ 241.5</u> | <u>\$ 53.9</u> | <u>\$ 297.9</u> | <u>\$ 593.3</u> |
| Diluted earnings per share | <u>\$ 2.05</u> | <u>\$ 0.46</u> | <u>\$ 2.55</u> | <u>\$ 5.06</u> |
| Adjusted EPS⁽¹⁾ | <u>\$ 2.14</u> | <u>\$ 1.66</u> | <u>\$ 2.66</u> | <u>\$ 6.45</u> |
| Average diluted shares for EPS calculation | <u>117.3</u> | <u>117.1</u> | <u>116.5</u> | <u>116.9</u> |

⁽¹⁾ Adjusted EPS is a non-GAAP measure. See Other Supplemental Information: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate for the definition and reasons why management believes this information is useful to investors.

Quarterly Condensed Consolidated Statement of Operations

(in millions, except per share amounts)
(unaudited)

| | Fiscal Year 2021 | | | | |
|--|------------------------|------------------------|------------------------|-----------------------|--------------------------|
| | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | YTD |
| Sales | \$ 1,565.3 | \$ 1,776.1 | \$ 1,848.2 | \$ 1,807.8 | \$ 6,997.4 |
| Cost of sales | (918.8) | (1,008.7) | (1,083.8) | (1,088.4) | (4,099.7) |
| Gross profit | <u>646.5</u> | <u>767.4</u> | <u>764.4</u> | <u>719.4</u> | <u>2,897.7</u> |
| Selling, general and administrative expenses | (374.6) | (421.3) | (436.9) | (447.2) | (1,680.0) |
| Change in fair value of investments | 390.4 | 190.9 | 43.3 | (227.2) | 397.4 |
| Other income (expense) | 61.0 | (6.0) | (34.9) | (14.4) | 5.7 |
| Interest expense | (22.6) | (23.3) | (22.4) | (26.3) | (94.6) |
| Income before income taxes | 700.7 | 507.7 | 313.5 | 4.3 | 1,526.2 |
| Income tax provision | (110.3) | (97.4) | (44.5) | 70.3 | (181.9) |
| Net income | <u>\$ 590.4</u> | <u>\$ 410.3</u> | <u>\$ 269.0</u> | <u>\$ 74.6</u> | <u>\$ 1,344.3</u> |
| Net income (loss) attributable to noncontrolling interests | (2.9) | (4.7) | (2.3) | (3.9) | (13.8) |
| Net income attributable to Rockwell Automation, Inc. | <u><u>\$ 593.3</u></u> | <u><u>\$ 415.0</u></u> | <u><u>\$ 271.3</u></u> | <u><u>\$ 78.5</u></u> | <u><u>\$ 1,358.1</u></u> |
| Diluted earnings per share | <u><u>\$ 5.06</u></u> | <u><u>\$ 3.54</u></u> | <u><u>\$ 2.32</u></u> | <u><u>\$ 0.67</u></u> | <u><u>\$ 11.58</u></u> |
| Adjusted EPS⁽¹⁾ | <u><u>\$ 2.38</u></u> | <u><u>\$ 2.41</u></u> | <u><u>\$ 2.31</u></u> | <u><u>\$ 2.33</u></u> | <u><u>\$ 9.43</u></u> |
| Average diluted shares for EPS calculation | <u><u>117.1</u></u> | <u><u>117.1</u></u> | <u><u>117.0</u></u> | <u><u>117.2</u></u> | <u><u>117.1</u></u> |

⁽¹⁾ Adjusted EPS is a non-GAAP measure. See Other Supplemental Information: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate for the definition and reasons why management believes this information is useful to investors.

Quarterly Condensed Consolidated Statement of Operations

(in millions, except per share amounts)
(unaudited)

| | Fiscal Year 2020 | | | | |
|--|------------------|-----------------|-----------------|-----------------|-------------------|
| | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | YTD |
| Sales | \$ 1,684.5 | \$ 1,681.3 | \$ 1,394.0 | \$ 1,570.0 | \$ 6,329.8 |
| Cost of sales | (981.6) | (982.5) | (839.8) | (930.7) | (3,734.6) |
| Gross profit | <u>702.9</u> | <u>698.8</u> | <u>554.2</u> | <u>639.3</u> | <u>2,595.2</u> |
| Selling, general and administrative expenses | (403.2) | (352.0) | (370.2) | (354.4) | \$ (1,479.8) |
| Change in fair value of investments | 71.0 | (144.8) | 175.5 | 52.2 | 153.9 |
| Other income (expense) | (9.7) | (9.1) | 0.4 | (11.3) | (29.7) |
| Interest expense | (26.4) | (25.5) | (25.4) | (26.2) | (103.5) |
| Income before income taxes | 334.6 | 167.4 | 334.5 | 299.6 | 1,136.1 |
| Income tax provision | (19.2) | (37.5) | (20.3) | (35.9) | (112.9) |
| Net income | \$ 315.4 | \$ 129.9 | \$ 314.2 | \$ 263.7 | \$ 1,023.2 |
| Net income (loss) attributable to noncontrolling interests | 4.7 | (2.3) | (3.6) | 1.0 | (0.2) |
| Net income attributable to Rockwell Automation, Inc. | <u>\$ 310.7</u> | <u>\$ 132.2</u> | <u>\$ 317.8</u> | <u>\$ 262.7</u> | <u>\$ 1,023.4</u> |
| Diluted earnings per share | <u>\$ 2.66</u> | <u>\$ 1.13</u> | <u>\$ 2.73</u> | <u>\$ 2.25</u> | <u>\$ 8.77</u> |
| Adjusted EPS⁽¹⁾ | <u>\$ 2.15</u> | <u>\$ 2.47</u> | <u>\$ 1.32</u> | <u>\$ 1.93</u> | <u>\$ 7.87</u> |
| Average diluted shares for EPS calculation | <u>116.6</u> | <u>116.6</u> | <u>116.4</u> | <u>116.9</u> | <u>116.6</u> |

⁽¹⁾ Adjusted EPS is a non-GAAP measure. See Other Supplemental Information: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate for the definition and reasons why management believes this information is useful to investors.

Quarterly Condensed Consolidated Statement of Operations

(in millions, except per share amounts)
(unaudited)

| | Fiscal Year 2019 | | | | |
|---|------------------|-----------------|-----------------|----------------|-----------------|
| | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | YTD |
| Sales | \$ 1,642.3 | \$ 1,657.2 | \$ 1,665.1 | \$ 1,730.2 | \$ 6,694.8 |
| Cost of sales | (903.6) | (949.0) | (934.8) | (1,007.3) | (3,794.7) |
| Gross profit | <u>738.7</u> | <u>708.2</u> | <u>730.3</u> | <u>722.9</u> | <u>2,900.1</u> |
| Selling, general and administrative expenses | (386.7) | (385.0) | (361.7) | (405.1) | \$ (1,538.5) |
| Change in fair value of investments | (212.7) | 98.2 | (25.6) | (228.4) | (368.5) |
| Other income (expense) | 2.2 | 4.7 | 5.2 | (6.0) | 6.1 |
| Interest expense | (20.7) | (23.7) | (26.8) | (27.0) | (98.2) |
| Income before income taxes | 120.8 | 402.4 | 321.4 | 56.4 | 901.0 |
| Income tax provision | (40.5) | (56.4) | (60.0) | (48.3) | (205.2) |
| Net income | <u>\$ 80.3</u> | <u>\$ 346.0</u> | <u>\$ 261.4</u> | <u>\$ 8.1</u> | <u>\$ 695.8</u> |
| Diluted earnings per share | <u>\$ 0.66</u> | <u>\$ 2.88</u> | <u>\$ 2.20</u> | <u>\$ 0.07</u> | <u>\$ 5.83</u> |
| Adjusted EPS⁽¹⁾ | <u>\$ 2.24</u> | <u>\$ 2.07</u> | <u>\$ 2.43</u> | <u>\$ 2.04</u> | <u>\$ 8.78</u> |
| Average diluted shares for EPS calculation | <u>121.5</u> | <u>120.0</u> | <u>118.6</u> | <u>117.0</u> | <u>119.3</u> |

⁽¹⁾ Adjusted EPS is a non-GAAP measure. See Other Supplemental Information: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate for the definition and reasons why management believes this information is useful to investors.

Quarterly Condensed Consolidated Statement of Operations

(in millions, except per share amounts)
(unaudited)

| | Fiscal Year 2018 | | | | |
|--|------------------|------------|------------|------------|------------|
| | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | YTD |
| Sales | \$ 1,586.6 | \$ 1,651.2 | \$ 1,698.7 | \$ 1,729.5 | \$ 6,666.0 |
| Cost of sales | (886.4) | (947.3) | (954.0) | (993.4) | (3,781.1) |
| Gross profit | 700.2 | 703.9 | 744.7 | 736.1 | 2,884.9 |
| Selling, general and administrative expenses | (386.6) | (386.6) | (399.6) | (415.1) | (1,587.9) |
| Change in fair value of investments | - | - | (76.8) | 166.8 | 90.0 |
| Other income (expense) | 4.2 | (0.4) | (0.1) | 13.1 | 16.8 |
| Interest expense | (20.0) | (17.3) | (16.5) | (19.2) | (73.0) |
| Income before income taxes | 297.8 | 299.6 | 251.7 | 481.7 | 1,330.8 |
| Income tax provision | (534.2) | (72.2) | (53.1) | (135.8) | (795.3) |
| Net income | \$ (236.4) | \$ 227.4 | \$ 198.6 | \$ 345.9 | \$ 535.5 |
| Diluted earnings per share | \$ (1.84) | \$ 1.77 | \$ 1.58 | \$ 2.80 | \$ 4.21 |
| Adjusted EPS⁽¹⁾ | \$ 1.99 | \$ 1.91 | \$ 2.19 | \$ 2.13 | \$ 8.21 |
| Average diluted shares for EPS calculation | 128.2 | 128.5 | 125.8 | 123.5 | 126.9 |
| Average diluted shares for Adjusted EPS⁽¹⁾ | 130.1 | 128.5 | 125.8 | 123.5 | 126.9 |

⁽¹⁾ Adjusted EPS is a non-GAAP measure. See Other Supplemental Information: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate for the definition and reasons why management believes this information is useful to investors.

Quarterly Condensed Consolidated Statement of Operations

(in millions, except per share amounts)
(unaudited)

| | Fiscal Year 2017 | | | | |
|---|------------------|-----------------|-----------------|-----------------|-----------------|
| | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | YTD |
| Sales | \$ 1,490.3 | \$ 1,554.3 | \$ 1,599.2 | \$ 1,667.5 | \$ 6,311.3 |
| Cost of sales | (837.5) | (887.4) | (911.0) | (1,007.5) | (3,643.4) |
| Gross profit | 652.8 | 666.9 | 688.2 | 660.0 | 2,667.9 |
| Selling, general and administrative expenses | (361.9) | (401.1) | (378.6) | (416.0) | (1,557.6) |
| Other (expense) income | (14.6) | (16.6) | (14.5) | 49.0 | 3.3 |
| Interest expense | (18.7) | (18.9) | (19.1) | (19.5) | (76.2) |
| Income before income taxes | 257.6 | 230.3 | 276.0 | 273.5 | 1,037.4 |
| Income tax provision | (42.9) | (40.8) | (59.1) | (68.9) | (211.7) |
| Net income | <u>\$ 214.7</u> | <u>\$ 189.5</u> | <u>\$ 216.9</u> | <u>\$ 204.6</u> | <u>\$ 825.7</u> |
| Diluted earnings per share | <u>\$ 1.65</u> | <u>\$ 1.45</u> | <u>\$ 1.67</u> | <u>\$ 1.57</u> | <u>\$ 6.35</u> |
| Adjusted EPS⁽¹⁾ | <u>\$ 1.74</u> | <u>\$ 1.54</u> | <u>\$ 1.76</u> | <u>\$ 1.68</u> | <u>\$ 6.73</u> |
| Average diluted shares for EPS calculation | <u>129.7</u> | <u>130.3</u> | <u>129.9</u> | <u>129.8</u> | <u>129.9</u> |

⁽¹⁾ Adjusted EPS is a non-GAAP measure. See Other Supplemental Information: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate for the definition and reasons why management believes this information is useful to investors.

Sales and Earnings Information by Segment

(in millions, except percentages)
(unaudited)

| | Year Ended September 30, | | |
|--|--------------------------|-------------------|-------------------|
| | 2021 | 2020 | 2019 |
| Sales | | | |
| Intelligent Devices | \$ 3,311.9 | \$ 2,956.0 | \$ 3,279.7 |
| Software & Control | 1,947.0 | 1,681.3 | 1,790.0 |
| Lifecycle Services | 1,738.5 | 1,692.5 | 1,625.1 |
| Total sales | <u>\$ 6,997.4</u> | <u>\$ 6,329.8</u> | <u>\$ 6,694.8</u> |
| Segment operating earnings | | | |
| Intelligent Devices | \$ 702.1 | \$ 587.8 | \$ 697.0 |
| Software & Control | 531.0 | 473.8 | 531.2 |
| Lifecycle Services | 158.2 | 196.3 | 245.4 |
| Total segment operating earnings ^{(2),(3)} | 1,391.3 | 1,257.9 | 1,473.6 |
| Purchase accounting depreciation and amortization | (55.1) | (41.4) | (16.6) |
| Corporate and other ⁽³⁾ | (120.6) | (98.9) | (108.8) |
| Non-operating pension and postretirement benefit (costs) credit ⁽¹⁾ | (63.8) | (37.4) | 8.4 |
| Change in fair value of investments | 397.4 | 153.9 | (402.2) |
| Valuation adjustments related to the registration of PTC Shares | - | - | 33.7 |
| Legal Settlement | 70.0 | - | - |
| Interest (expense) income, net ⁽³⁾ | <u>(93.0)</u> | <u>(98.0)</u> | <u>(87.1)</u> |
| Income from continuing operations before income taxes | 1,526.2 | 1,136.1 | 901.0 |
| Income tax provision | <u>(181.9)</u> | <u>(112.9)</u> | <u>(205.2)</u> |
| Net income | \$ 1,344.3 | \$ 1,023.2 | \$ 695.8 |
| Net (loss) income attributable to noncontrolling interests | <u>(13.8)</u> | <u>(0.2)</u> | <u>-</u> |
| Net income attributable to Rockwell Automation, Inc. | <u>\$ 1,358.1</u> | <u>\$ 1,023.4</u> | <u>\$ 695.8</u> |
| Segment operating margin | | | |
| Intelligent Devices | <u>21.2%</u> | <u>19.9%</u> | <u>21.3%</u> |
| Software & Control | <u>27.3%</u> | <u>28.2%</u> | <u>29.7%</u> |
| Lifecycle Services | <u>9.1%</u> | <u>11.6%</u> | <u>15.1%</u> |
| Total segment operating margin ⁽²⁾ | <u>19.9%</u> | <u>19.9%</u> | <u>22.0%</u> |
| Pre-Tax margin | <u>21.8%</u> | <u>17.9%</u> | <u>13.5%</u> |

⁽¹⁾ Beginning in fiscal 2019, we retrospectively applied the requirements of the new pension standard (ASU 2017-07), reclassifying non-operating pension and postretirement benefit costs out of segment operating earnings. As a result, all prior period presentation on this page and those that follow have been restated to conform to this standard. See Other Supplemental Information: Components of Pension and Postretirement Benefit Expense for a reconciliation of the components of operating and non-operating pension and postretirement benefit costs by fiscal year and for reasons why management believes this information is useful to investors.

⁽²⁾ Total segment operating earnings and total segment operating margin are non-GAAP financial measures. We exclude purchase accounting depreciation and amortization, corporate and other, non-operating pension and postretirement benefit cost, change in fair value of investments, legal settlement, interest (expense) income - net, and income tax provision because we do not consider these costs to be directly related to the operating performance of our segments. We believe total segment operating earnings and total segment operating margin are useful to investors as measures of operating performance. We use these measures to monitor and evaluate the profitability of our operating segments. Our measures of total segment operating earnings and total segment operating margin may be different from measures used by other companies.

⁽³⁾ Beginning in fiscal 2019, we reclassified interest income from Corporate and other to Interest (expense) income - net. As a result, all prior period presentation on this page and those that follow have been restated. This changes did not impact the Consolidated Statement of Operations.

Historic Sales Growth Rates
(unaudited)

Consolidated:

| | Fiscal Year 2022 | | | Fiscal Year 2021 | | | Fiscal Year 2020 | | | | Fiscal Year 2019 | | | | Fiscal Year 2018 | | | | Fiscal Year 2017 | | | | Fiscal Year 2016 | | | | Fiscal Year 2015 | | | | Fiscal Year 2014 | | | | |
|-------------------------------------|------------------|-------|-------|------------------|-------|-------|------------------|-------|-------|--------|------------------|-------|-------|-------|------------------|-------|-------|-------|------------------|-------|-------|-------|------------------|-------|-------|-------|------------------|-------|-------|-------|------------------|-------|-------|-------|-------|
| | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | |
| Organic sales growth ⁽¹⁾ | 16.8% | 1.3% | 7.1% | -9.7% | 1.3% | 26.4% | 12.6% | -1.0% | -0.2% | -17.6% | -12.1% | 5.7% | 3.6% | 0.5% | 1.4% | 5.3% | 3.5% | 5.7% | 7.3% | 3.8% | 6.8% | 8.2% | 5.6% | -3.3% | -3.6% | -4.8% | -4.0% | 2.1% | 2.7% | 2.2% | -2.3% | 7% | 7% | 2% | 4.4% |
| Foreign currency impact | -0.7% | -1.8% | -3.1% | 0.8% | 2.4% | 5.1% | 1.5% | -0.9% | -1.5% | -1.9% | -0.3% | -2.2% | -3.2% | -2.5% | -1.9% | 2.5% | 3.9% | 1.8% | -2.2% | -1.1% | -0.6% | -0.9% | 1.9% | -6.1% | -3.5% | -1.8% | -0.7% | -3.4% | -6.0% | -6.8% | -7.6% | 0% | -2% | 0% | -0.7% |
| Divestiture impact | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | -1.3% | -1.2% | -1.3% | -1.4% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Acquisition impact | 2.8% | 2.3% | 2.5% | 1.8% | 1.9% | 1.1% | 1.0% | 4.6% | 3.2% | 3.2% | 3.1% | 0.0% | 0.0% | 0.0% | 0.1% | 0.0% | 0.0% | 0.0% | 0.0% | 1.8% | 1.7% | 1.2% | 1.3% | 0.0% | 0.0% | 0.2% | 0.4% | 0.2% | 0.1% | 0.1% | 0% | 0% | 0% | 0% | 0.2% |
| GAAP sales growth | 18.7% | 1.8% | 6.5% | -7.1% | 5.6% | 32.6% | 15.1% | 2.6% | 1.5% | -16.3% | -9.3% | 3.5% | 0.4% | -2.0% | 0.0% | 6.5% | 6.6% | 6.2% | 3.7% | 4.5% | 7.9% | 8.5% | 8.4% | -9.4% | -7.1% | -6.4% | -4.3% | -1.1% | -3.1% | -4.5% | -9.8% | 7% | 5% | 2% | 3.9% |
| | Qtr 2 YTD 2022 | | | Qtr 3 YTD 2022 | | | Qtr 2 YTD 2021 | | | 2021 | | | 2020 | | | 2019 | | | 2018 | | | 2017 | | | 2016 | | | 2015 | | | 2014 | | | | |
| Organic sales growth ⁽¹⁾ | 8.6% | 8.1% | | -4.2% | 4.7% | 6.7% | -7.8% | 2.8% | 5.5% | 6.1% | -3.9% | 1.1% | 5.1% | 2% | 0% | 20% | 10% | -19% | | | | | | | | | | | | | | | | | |
| Foreign currency impact | -1.3% | -1.9% | | 0.7% | 2.7% | 2.3% | -1.2% | -2.4% | 1.4% | -0.3% | -3.0% | -6.0% | -1.0% | -1% | 3% | 2% | 0% | | | | | | | | | | | | | | | | | | |
| Divestiture impact | 0.0% | 0.0% | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | -1.3% | 0.0% | 0.0% | 0.0% | 0.0% | 0% | 0% | 0% | 0% | | | | | | | | | | | | | | | | | | |
| Acquisition impact | 2.4% | 2.4% | | 1.8% | 1.6% | 1.5% | 3.5% | 0.0% | 1.4% | 0.1% | 0.1% | 0.2% | 0% | 0% | 1% | 1% | 0% | 0% | | | | | | | | | | | | | | | | | |
| GAAP sales growth | 9.7% | 8.6% | | -0.7% | 9.0% | 10.5% | -3.5% | 0.4% | 5.0% | 7.3% | -6.8% | -4.8% | 4.3% | 1% | 4% | 24% | 12% | -38% | | | | | | | | | | | | | | | | | |

Intelligent Devices Segment:

| | Fiscal Year 2022 | | | Fiscal Year 2021 | | | Fiscal Year 2020 | | | | Fiscal Year 2019 | | | | | | | |
|-------------------------------------|------------------|-------|-------|------------------|-------|-------|------------------|-------|-------|--------|------------------|-------|-------|-------|-------|------|--|--|
| | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | | | |
| Organic sales growth ⁽¹⁾ | 25.6% | -3.0% | 2.7% | -7.5% | 5.8% | 28.8% | 15.2% | -2.7% | -2.3% | -17.3% | -12.5% | 6.4% | 3.8% | 0.4% | 0.0% | | | |
| Foreign currency impact | -0.9% | -1.9% | -3.2% | 0.8% | 2.5% | 5.0% | 1.5% | -0.8% | -1.5% | -1.8% | -0.3% | -2.1% | -3.3% | -2.6% | -1.4% | | | |
| Acquisition impact | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | 5.0% | | | |
| GAAP sales growth | 24.7% | -4.9% | -0.5% | -7.1% | 8.3% | 33.8% | 16.7% | -3.5% | -3.8% | -19.1% | -12.8% | 4.3% | 0.5% | -2.2% | -0.9% | | | |
| | Qtr 2 YTD 2022 | | | Qtr 3 YTD 2022 | | | Qtr 2 YTD 2021 | | | 2021 | | | 2020 | | | 2019 | | |
| Organic sales growth ⁽¹⁾ | 10.1% | 7.4% | | -1.0% | 7.8% | 9.7% | -8.8% | 2.8% | | | | | | | | | | |
| Foreign currency impact | -1.4% | -2.0% | | 1.7% | 2.7% | 2.3% | -1.1% | -2.3% | | | | | | | | | | |
| Acquisition impact | 0.0% | 0.0% | | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | | | | | | | | | | |
| GAAP sales growth | 8.7% | 5.4% | | 0.7% | 10.5% | 12.0% | -0.9% | 0.5% | | | | | | | | | | |

Software & Control Segment:

| | Fiscal Year 2022 | | | Fiscal Year 2021 | | | Fiscal Year 2020 | | | | Fiscal Year 2019 | | | | | | | |
|-------------------------------------|------------------|-------|-------|------------------|-------|-------|------------------|-------|-------|--------|------------------|-------|-------|-------|-------|------|--|--|
| | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | | | |
| Organic sales growth ⁽¹⁾ | 8.8% | 0.7% | 13.4% | -6.2% | 8.6% | 31.0% | 13.6% | 1.4% | 5.3% | -17.6% | -12.3% | 6.0% | 1.2% | -0.7% | 3.2% | | | |
| Foreign currency impact | -0.7% | -1.8% | -2.8% | 1.0% | 2.6% | 5.5% | 1.5% | -1.0% | -1.5% | -1.8% | -0.1% | -2.2% | -3.3% | -2.7% | -1.5% | | | |
| Acquisition impact | 8.8% | 7.6% | 8.5% | 2.7% | 3.9% | 2.7% | 3.7% | 0.2% | 0.1% | 1.4% | 2.1% | 0.0% | 0.1% | 0.2% | 0.2% | | | |
| GAAP sales growth | 16.9% | 6.5% | 19.1% | -2.0% | 12.1% | 39.7% | 16.8% | 0.6% | 3.9% | -18.0% | -10.3% | 3.8% | -2.0% | -3.2% | 1.9% | | | |
| | Qtr 2 YTD 2022 | | | Qtr 3 YTD 2022 | | | Qtr 2 YTD 2021 | | | 2021 | | | 2020 | | | 2019 | | |
| Organic sales growth ⁽¹⁾ | 4.3% | 7.5% | | -0.3% | 8.9% | 10.0% | -5.9% | 2.4% | | | | | | | | | | |
| Foreign currency impact | -1.3% | -1.8% | | 1.7% | 2.8% | 2.5% | -1.2% | -2.4% | | | | | | | | | | |
| Acquisition impact | 8.2% | 8.3% | | 3.3% | 3.1% | 3.3% | 1.0% | 0.1% | | | | | | | | | | |
| GAAP sales growth | 11.2% | 14.0% | | 4.7% | 14.8% | 15.8% | -6.1% | 0.1% | | | | | | | | | | |

Lifecycle Services Segment:

| | Fiscal Year 2022 | | | Fiscal Year 2021 | | | Fiscal Year 2020 | | | | Fiscal Year 2019 | | | | | | | |
|-------------------------------------|------------------|-------|-------|------------------|--------|-------|------------------|-------|-------|--------|------------------|-------|-------|-------|-------|------|--|--|
| | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | | | |
| Organic sales growth ⁽¹⁾ | 10.3% | 10.8% | 8.7% | -16.3% | -11.0% | 17.2% | 7.0% | -0.2% | -1.8% | -18.0% | -10.8% | 3.7% | 6.0% | 2.4% | 0.5% | | | |
| Foreign currency impact | -0.6% | -1.7% | -3.2% | 0.8% | 2.2% | 4.6% | 1.7% | -1.0% | -1.8% | -2.4% | -0.9% | -2.2% | -3.3% | -2.5% | -1.4% | | | |
| Acquisition impact | 0.4% | 0.6% | 0.6% | 3.9% | 3.3% | 1.6% | 6.1% | 16.8% | 13.0% | 11.7% | 10.5% | 0.0% | 0.0% | 0.0% | 0.0% | | | |
| GAAP sales growth | 10.1% | 9.7% | 6.1% | -11.6% | -0.5% | 21.4% | 8.8% | 17.6% | 9.4% | -8.7% | -11.0% | 1.5% | 2.7% | -0.1% | -0.9% | | | |
| | Qtr 2 YTD 2022 | | | Qtr 3 YTD 2022 | | | Qtr 2 YTD 2021 | | | 2021 | | | 2020 | | | 2019 | | |
| Organic sales growth ⁽¹⁾ | 10.6% | 9.9% | | -13.6% | -4.7% | -1.8% | -7.8% | 3.1% | | | | | | | | | | |
| Foreign currency impact | -1.2% | -1.9% | | 1.4% | 2.4% | 2.2% | -1.4% | -2.4% | | | | | | | | | | |
| Acquisition impact | 0.5% | 0.5% | | 3.6% | 3.0% | 2.3% | 13.3% | 0.0% | | | | | | | | | | |
| GAAP sales growth | 9.9% | 8.5% | | -8.6% | 0.7% | 2.7% | 4.1% | 0.7% | | | | | | | | | | |

⁽¹⁾ We believe that organic sales, defined as sales excluding the effects of acquisitions and changes in currency exchange rates, which is a non-GAAP financial measure, provides useful information to investors because it reflects regional and operating segment performance from the activities of our businesses without the effect of changes in currency exchange rates and acquisitions. We use organic sales as one measure to monitor and evaluate our regional and operating segment performance. When we acquire businesses, we exclude sales in the current period for which there are no comparable sales in the prior period. We determine the effect of changes in currency exchange rates by translating the respective period's sales using the same currency exchange rates that were in effect during the prior year. When we divest a business, we exclude sales in the prior period for which there are no comparable sales in the current period. Organic sales growth is calculated by comparing organic sales to reported sales in the prior year, excluding divestitures. We attribute sales to the geographic regions based on the country of destination.

Quarterly Sales and Earnings Information by Segment

(in millions, except per share amounts and percentages)
(unaudited)

| | Fiscal Year 2022 | | | |
|--|-------------------|-------------------|-------------------|-------------------|
| | Qtr 1 | Qtr 2 | Qtr 3 | YTD |
| Sales | | | | |
| Intelligent Devices | \$ 900.3 | \$ 808.6 | \$ 878.3 | \$ 2,587.2 |
| Software & Control | 513.9 | 534.9 | 606.9 | 1,655.7 |
| Lifecycle Services | 443.1 | 464.6 | 483.5 | 1,391.2 |
| Total sales | <u>\$ 1,857.3</u> | <u>\$ 1,808.1</u> | <u>\$ 1,968.7</u> | <u>\$ 5,634.1</u> |
| Segment operating earnings | | | | |
| Intelligent Devices | \$ 213.0 | \$ 118.2 | \$ 173.2 | \$ 504.4 |
| Software & Control | 117.6 | 131.5 | 190.6 | 439.7 |
| Lifecycle Services | 24.5 | 33.7 | 45.4 | 103.6 |
| Total segment operating earnings ⁽¹⁾ | <u>355.1</u> | <u>283.4</u> | <u>409.2</u> | <u>1,047.7</u> |
| Purchase accounting depreciation and amortization | (26.1) | (26.1) | (25.9) | (78.1) |
| Corporate and other | (29.4) | (24.6) | (15.6) | (69.6) |
| Non-operating pension and postretirement benefit credit (cost) | 4.4 | (21.3) | 11.9 | (5.0) |
| Change in fair value of investments | 7.6 | (140.7) | (5.2) | (138.3) |
| Interest expense, net | <u>(29.1)</u> | <u>(29.6)</u> | <u>(30.2)</u> | <u>(88.9)</u> |
| Income before income taxes | 282.5 | 41.1 | 344.2 | 667.8 |
| Income tax (provision) benefit | <u>(43.6)</u> | <u>8.3</u> | <u>(49.4)</u> | <u>(84.7)</u> |
| Net income | 238.9 | 49.4 | 294.8 | 583.1 |
| Net loss attributable to noncontrolling interest | <u>(2.6)</u> | <u>(4.5)</u> | <u>(3.1)</u> | <u>(10.2)</u> |
| Net income attributable to Rockwell | <u>\$ 241.5</u> | <u>\$ 53.9</u> | <u>\$ 297.9</u> | <u>\$ 593.3</u> |
| Diluted EPS | <u>\$ 2.05</u> | <u>\$ 0.46</u> | <u>\$ 2.55</u> | <u>\$ 5.06</u> |
| Adjusted EPS⁽²⁾ | <u>\$ 2.14</u> | <u>\$ 1.66</u> | <u>\$ 2.66</u> | <u>\$ 6.45</u> |
| Segment operating margin | | | | |
| Intelligent Devices | <u>23.7%</u> | <u>14.6%</u> | <u>19.7%</u> | <u>19.5%</u> |
| Software & Control | <u>22.9%</u> | <u>24.6%</u> | <u>31.4%</u> | <u>26.6%</u> |
| Lifecycle Services | <u>5.5%</u> | <u>7.3%</u> | <u>9.4%</u> | <u>7.4%</u> |
| Total segment operating margin ⁽¹⁾ | <u>19.1%</u> | <u>15.7%</u> | <u>20.8%</u> | <u>18.6%</u> |
| Pre-tax Margin | <u>15.2%</u> | <u>2.3%</u> | <u>17.5%</u> | <u>11.9%</u> |

⁽¹⁾ Total segment operating earnings and total segment operating margin are non-GAAP measures. See Sales and Earnings Information by Segment for the definition and reasons why management believes this information is useful to investors.

⁽²⁾ Adjusted EPS is a non-GAAP measure. See Other Supplemental Information: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate for the definition and reasons why management believes this information is useful to investors.

Quarterly Sales and Earnings Information by Segment

(in millions, except per share amounts and percentages)
(unaudited)

| | Fiscal Year 2021 | | | | |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|
| | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | YTD |
| Sales | | | | | |
| Intelligent Devices | \$ 721.7 | \$ 850.2 | \$ 882.9 | \$ 857.1 | \$ 3,311.9 |
| Software & Control | 441.0 | 502.3 | 509.6 | 494.1 | 1,947.0 |
| Lifecycle Services | 402.6 | 423.6 | 455.7 | 456.6 | 1,738.5 |
| Total sales | <u>\$ 1,565.3</u> | <u>\$ 1,776.1</u> | <u>\$ 1,848.2</u> | <u>\$ 1,807.8</u> | <u>\$ 6,997.4</u> |
| Segment operating earnings | | | | | |
| Intelligent Devices | \$ 140.2 | \$ 202.0 | \$ 193.6 | \$ 166.3 | \$ 702.1 |
| Software & Control | 133.1 | 149.8 | 128.3 | 119.8 | 531.0 |
| Lifecycle Services | 36.0 | 38.3 | 46.8 | 37.1 | 158.2 |
| Total segment operating earnings ⁽¹⁾ | <u>309.3</u> | <u>390.1</u> | <u>368.7</u> | <u>323.2</u> | <u>1,391.3</u> |
| Purchase accounting depreciation and amortization | (11.7) | (13.1) | (12.9) | (17.4) | (55.1) |
| Corporate and other | (28.0) | (30.4) | (29.2) | (33.0) | (120.6) |
| Non-operating pension and postretirement benefit cost | (7.0) | (7.0) | (34.3) | (15.5) | (63.8) |
| Change in fair value of investments | 390.4 | 190.9 | 43.3 | (227.2) | 397.4 |
| Legal Settlement | 70.0 | - | - | - | 70.0 |
| Interest (expense) income, net | <u>(22.3)</u> | <u>(22.8)</u> | <u>(22.1)</u> | <u>(25.8)</u> | <u>(93.0)</u> |
| Income before income taxes | 700.7 | 507.7 | 313.5 | 4.3 | 1,526.2 |
| Income tax provision | <u>(110.3)</u> | <u>(97.4)</u> | <u>(44.5)</u> | <u>70.3</u> | <u>(181.9)</u> |
| Net income | 590.4 | 410.3 | 269.0 | 74.6 | 1,344.3 |
| Income (loss) attributable to noncontrolling interest | <u>(2.9)</u> | <u>(4.7)</u> | <u>(2.3)</u> | <u>(3.9)</u> | <u>(13.8)</u> |
| Net income attributable to Rockwell | <u>\$ 593.3</u> | <u>\$ 415.0</u> | <u>\$ 271.3</u> | <u>\$ 78.5</u> | <u>\$ 1,358.1</u> |
| Diluted EPS | <u>\$ 5.06</u> | <u>\$ 3.54</u> | <u>\$ 2.32</u> | <u>\$ 0.67</u> | <u>\$ 11.58</u> |
| Adjusted EPS⁽²⁾ | <u>\$ 2.38</u> | <u>\$ 2.41</u> | <u>\$ 2.31</u> | <u>\$ 2.33</u> | <u>\$ 9.43</u> |
| Note: The sum of the quarterly per share amounts will not necessarily equal the annual per share amounts presented. | | | | | |
| Segment operating margin | | | | | |
| Intelligent Devices | <u>19.4%</u> | <u>23.8%</u> | <u>21.9%</u> | <u>19.4%</u> | <u>21.2%</u> |
| Software & Control | <u>30.2%</u> | <u>29.8%</u> | <u>25.2%</u> | <u>24.2%</u> | <u>27.3%</u> |
| Lifecycle Services | <u>8.9%</u> | <u>9.0%</u> | <u>10.3%</u> | <u>8.1%</u> | <u>9.1%</u> |
| Total segment operating margin ⁽¹⁾ | <u>19.8%</u> | <u>22.0%</u> | <u>19.9%</u> | <u>17.9%</u> | <u>19.9%</u> |
| Pre-tax Margin | <u>44.8%</u> | <u>28.6%</u> | <u>17.0%</u> | <u>0.2%</u> | <u>21.8%</u> |

⁽¹⁾ Total segment operating earnings and total segment operating margin are non-GAAP measures. See Sales and Earnings Information by Segment for the definition and reasons why management believes this information is useful to investors.

⁽²⁾ Adjusted EPS is a non-GAAP measure. See Other Supplemental Information: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate for the definition and reasons why management believes this information is useful to investors.

Quarterly Sales and Earnings Information by Segment

(in millions, except per share amounts and percentages)
(unaudited)

| | Fiscal Year 2020 | | | | |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|
| | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | YTD |
| Sales | | | | | |
| Intelligent Devices | \$ 776.6 | \$ 785.0 | \$ 659.9 | \$ 734.5 | \$ 2,956.0 |
| Software & Control | 452.5 | 448.2 | 364.7 | 415.9 | 1,681.3 |
| Lifecycle Services | 455.4 | 448.1 | 369.4 | 419.6 | 1,692.5 |
| Total sales | <u>\$ 1,684.5</u> | <u>\$ 1,681.3</u> | <u>\$ 1,394.0</u> | <u>\$ 1,570.0</u> | <u>\$ 6,329.8</u> |
| Segment operating earnings | | | | | |
| Intelligent Devices | \$ 160.6 | \$ 180.7 | \$ 111.6 | \$ 134.9 | \$ 587.8 |
| Software & Control | 140.4 | 136.8 | 82.1 | 114.5 | 473.8 |
| Lifecycle Services | 38.1 | 54.0 | 35.7 | 68.5 | 196.3 |
| Total segment operating earnings ⁽¹⁾ | <u>339.1</u> | <u>371.5</u> | <u>229.4</u> | <u>317.9</u> | <u>1,257.9</u> |
| Purchase accounting depreciation and amortization | (10.0) | (9.5) | (10.6) | (11.3) | (41.4) |
| Corporate and other | (32.8) | (17.7) | (26.4) | (22.0) | (98.9) |
| Non-operating pension and postretirement benefit (cost) credit | (8.7) | (8.6) | (8.6) | (11.5) | (37.4) |
| Change in fair value of investments | 71.0 | (144.8) | 175.5 | 52.2 | 153.9 |
| Interest (expense) income, net | <u>(24.0)</u> | <u>(23.5)</u> | <u>(24.8)</u> | <u>(25.7)</u> | <u>(98.0)</u> |
| Income before income taxes | 334.6 | 167.4 | 334.5 | 299.6 | 1,136.1 |
| Income tax provision | <u>(19.2)</u> | <u>(37.5)</u> | <u>(20.3)</u> | <u>(35.9)</u> | <u>(112.9)</u> |
| Net income | 315.4 | 129.9 | 314.2 | 263.7 | 1,023.2 |
| Income (loss) attributable to noncontrolling interest | <u>4.7</u> | <u>(2.3)</u> | <u>(3.6)</u> | <u>1.0</u> | <u>(0.2)</u> |
| Net income attributable to Rockwell | <u>\$ 310.7</u> | <u>\$ 132.2</u> | <u>\$ 317.8</u> | <u>\$ 262.7</u> | <u>\$ 1,023.4</u> |
| Diluted EPS | <u>\$ 2.66</u> | <u>\$ 1.13</u> | <u>\$ 2.73</u> | <u>\$ 2.25</u> | <u>\$ 8.77</u> |
| Adjusted EPS⁽²⁾ | <u>\$ 2.15</u> | <u>\$ 2.47</u> | <u>\$ 1.32</u> | <u>\$ 1.93</u> | <u>\$ 7.87</u> |
| Note: The sum of the quarterly per share amounts will not necessarily equal the annual per share amounts presented. | | | | | |
| Segment operating margin | | | | | |
| Intelligent Devices | <u>20.7%</u> | <u>23.0%</u> | <u>16.9%</u> | <u>18.4%</u> | <u>19.9%</u> |
| Software & Control | <u>31.0%</u> | <u>30.5%</u> | <u>22.5%</u> | <u>27.5%</u> | <u>28.2%</u> |
| Lifecycle Services | <u>8.4%</u> | <u>12.1%</u> | <u>9.7%</u> | <u>16.3%</u> | <u>11.6%</u> |
| Total segment operating margin ⁽¹⁾ | <u>20.1%</u> | <u>22.1%</u> | <u>16.5%</u> | <u>20.2%</u> | <u>19.9%</u> |
| Pre-tax Margin | <u>19.9%</u> | <u>10.0%</u> | <u>24.0%</u> | <u>19.1%</u> | <u>17.9%</u> |

⁽¹⁾ Total segment operating earnings and total segment operating margin are non-GAAP measures. See Sales and Earnings Information by Segment for the definition and reasons why management believes this information is useful to investors.

⁽²⁾ Adjusted EPS is a non-GAAP measure. See Other Supplemental Information: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate for the definition and reasons why management believes this information is useful to investors.

Quarterly Sales and Earnings Information by Segment

(in millions, except per share amounts and percentages)
(unaudited)

| | Fiscal Year 2019 | | | | |
|---|------------------|------------|------------|------------|------------|
| | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | YTD |
| Sales | | | | | |
| Intelligent Devices | \$ 805.1 | \$ 816.3 | \$ 815.8 | \$ 842.5 | \$ 3,279.7 |
| Software & Control | 449.9 | 431.5 | 444.8 | 463.8 | 1,790.0 |
| Lifecycle Services | 387.3 | 409.4 | 404.5 | 423.9 | 1,625.1 |
| Total sales | \$ 1,642.3 | \$ 1,657.2 | \$ 1,665.1 | \$ 1,730.2 | \$ 6,694.8 |
| Segment operating earnings | | | | | |
| Intelligent Devices | \$ 180.8 | \$ 170.0 | \$ 189.3 | \$ 156.9 | \$ 697.0 |
| Software & Control | 146.1 | 127.7 | 132.7 | 124.7 | 531.2 |
| Lifecycle Services | 48.0 | 56.1 | 73.9 | 67.4 | 245.4 |
| Total segment operating earnings ⁽¹⁾ | 374.9 | 353.8 | 395.9 | 349.0 | 1,473.6 |
| Purchase accounting depreciation and amortization | (4.1) | (4.3) | (4.1) | (4.1) | (16.6) |
| Corporate and other | (21.9) | (26.7) | (23.8) | (36.4) | (108.8) |
| Non-operating pension and postretirement benefit credit | 2.6 | 2.6 | 2.6 | 0.6 | 8.4 |
| Change in fair value of investments | (246.4) | 98.2 | (25.6) | (228.4) | (402.2) |
| Valuation adjustments related to the registration of PTC Shares | 33.7 | - | - | - | 33.7 |
| Interest (expense) income, net | (18.0) | (21.2) | (23.6) | (24.3) | (87.1) |
| Income before income taxes | 120.8 | 402.4 | 321.4 | 56.4 | 901.0 |
| Income tax provision | (40.5) | (56.4) | (60.0) | (48.3) | (205.2) |
| Net income | \$ 80.3 | \$ 346.0 | \$ 261.4 | \$ 8.1 | \$ 695.8 |
| Diluted EPS | \$ 0.66 | \$ 2.88 | \$ 2.20 | \$ 0.07 | \$ 5.83 |
| Adjusted EPS⁽²⁾ | \$ 2.24 | \$ 2.07 | \$ 2.43 | \$ 2.04 | \$ 8.78 |
| Note: The sum of the quarterly per share amounts will not necessarily equal the annual per share amounts presented. | | | | | |
| Segment operating margin | | | | | |
| Intelligent Devices | 22.5% | 20.8% | 23.2% | 18.6% | 21.3% |
| Software & Control | 32.5% | 29.6% | 29.8% | 26.9% | 29.7% |
| Lifecycle Services | 12.4% | 13.7% | 18.3% | 15.9% | 15.1% |
| Total segment operating margin ⁽¹⁾ | 22.8% | 21.3% | 23.8% | 20.2% | 22.0% |
| Pre-tax Margin | 7.4% | 24.3% | 19.3% | 3.3% | 13.5% |

⁽¹⁾ Total segment operating earnings and total segment operating margin are non-GAAP measures. See Sales and Earnings Information by Segment for the definition and reasons why management believes this information is useful to investors.

⁽²⁾ Adjusted EPS is a non-GAAP measure. See Other Supplemental Information: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate for the definition and reasons why management believes this information is useful to investors.

Quarterly Sales and Earnings Information by Segment

(in millions, except per share amounts and percentages)
(unaudited)

| | Fiscal Year 2018 | | | | |
|---|-------------------|-------------------|-------------------|-------------------|-------------------|
| | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | YTD |
| Sales | | | | | |
| Intelligent Devices | \$ 771.6 | \$ 812.1 | \$ 834.1 | \$ 846.6 | \$ 3,264.4 |
| Software & Control | 433.3 | 440.5 | 459.5 | 454.9 | 1,788.2 |
| Lifecycle Services | 381.7 | 398.6 | 405.1 | 428.0 | 1,613.4 |
| Total sales | <u>\$ 1,586.6</u> | <u>\$ 1,651.2</u> | <u>\$ 1,698.7</u> | <u>\$ 1,729.5</u> | <u>\$ 6,666.0</u> |
| Segment operating earnings | | | | | |
| Intelligent Devices | \$ 168.5 | \$ 166.3 | \$ 188.7 | \$ 168.3 | \$ 691.8 |
| Software & Control | 133.4 | 128.6 | 140.3 | 129.6 | 531.9 |
| Lifecycle Services | 53.5 | 50.0 | 53.6 | 61.0 | 218.1 |
| Total segment operating earnings ⁽¹⁾ | <u>355.4</u> | <u>344.9</u> | <u>382.6</u> | <u>358.9</u> | <u>1,441.8</u> |
| Purchase accounting depreciation and amortization | (4.4) | (4.5) | (4.3) | (4.2) | (17.4) |
| Corporate and other | (24.0) | (24.8) | (33.0) | (18.2) | (100.0) |
| Non-operating pension and postretirement benefit costs | (5.8) | (5.7) | (5.6) | (6.7) | (23.8) |
| Costs related to unsolicited Emerson proposals | (11.2) | - | - | - | (11.2) |
| Change in fair value of investments | - | - | (7.3) | 131.0 | 123.7 |
| Valuation adjustments related to the registration of PTC securities | - | - | (69.5) | 35.8 | (33.7) |
| Interest (expense) income, net | <u>(12.2)</u> | <u>(10.3)</u> | <u>(11.2)</u> | <u>(14.9)</u> | <u>(48.6)</u> |
| Income before income taxes | 297.8 | 299.6 | 251.7 | 481.7 | 1,330.8 |
| Income tax provision | <u>(534.2)</u> | <u>(72.2)</u> | <u>(53.1)</u> | <u>(135.8)</u> | <u>(795.3)</u> |
| Net income | <u>\$ (236.4)</u> | <u>\$ 227.4</u> | <u>\$ 198.6</u> | <u>\$ 345.9</u> | <u>\$ 535.5</u> |
| Diluted EPS | <u>\$ (1.84)</u> | <u>\$ 1.77</u> | <u>\$ 1.58</u> | <u>\$ 2.80</u> | <u>\$ 4.21</u> |
| Adjusted EPS⁽²⁾ | <u>\$ 1.99</u> | <u>\$ 1.91</u> | <u>\$ 2.19</u> | <u>\$ 2.13</u> | <u>\$ 8.21</u> |
| Note: The sum of the quarterly per share amounts will not necessarily equal the annual per share amounts presented. | | | | | |
| Segment operating margin | | | | | |
| Intelligent Devices | <u>21.8%</u> | <u>20.5%</u> | <u>22.6%</u> | <u>19.9%</u> | <u>21.2%</u> |
| Software & Control | <u>30.8%</u> | <u>29.2%</u> | <u>30.5%</u> | <u>28.5%</u> | <u>29.7%</u> |
| Lifecycle Services | <u>14.0%</u> | <u>12.5%</u> | <u>13.2%</u> | <u>14.3%</u> | <u>13.5%</u> |
| Total segment operating margin ⁽¹⁾ | <u>22.4%</u> | <u>20.9%</u> | <u>22.5%</u> | <u>20.8%</u> | <u>21.6%</u> |
| Pre-tax Margin | <u>18.8%</u> | <u>18.1%</u> | <u>14.8%</u> | <u>27.9%</u> | <u>20.0%</u> |

⁽¹⁾ Total segment operating earnings and total segment operating margin are non-GAAP measures. See Sales and Earnings Information by Segment for the definition and reasons why management believes this information is useful to investors.

⁽²⁾ Adjusted EPS is a non-GAAP measure. See Other Supplemental Information: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate for the definition and reasons why management believes this information is useful to investors.

Quarterly Reconciliation of Adjusted Income, Adjusted EPS, and Adjusted Effective Tax Rate

(in millions, except per share amounts and percentages)

(unaudited)

| | Fiscal Year 2022 | | | |
|---|------------------|-----------------|-----------------|-----------------|
| | Qtr 1 | Qtr 2 | Qtr 3 | YTD |
| Net income attributable to Rockwell Automation | \$ 241.5 | \$ 53.9 | \$ 297.9 | \$ 593.3 |
| Purchase accounting depreciation and amortization attributable to Rockwell Automation, net of tax | 17.5 | 17.5 | 17.3 | 52.3 |
| Non-operating pension and postretirement benefit (credit) cost, net of tax | (3.6) | 15.8 | (8.1) | 4.1 |
| Change in the fair value of investments, net of tax | (4.1) | 107.3 | 4.0 | 107.2 |
| Adjusted Income | <u>\$ 251.3</u> | <u>\$ 194.5</u> | <u>\$ 311.1</u> | <u>\$ 756.9</u> |
| Diluted EPS | \$ 2.05 | \$ 0.46 | \$ 2.55 | \$ 5.06 |
| Purchase accounting depreciation and amortization attributable to Rockwell Automation, net of tax | 0.15 | 0.15 | 0.15 | 0.45 |
| Non-operating pension and postretirement benefit (credit) cost, net of tax | (0.03) | 0.14 | (0.07) | 0.03 |
| Change in the fair value of investments, net of tax | (0.03) | 0.91 | 0.03 | 0.91 |
| Adjusted EPS | <u>\$ 2.14</u> | <u>\$ 1.66</u> | <u>\$ 2.66</u> | <u>\$ 6.45</u> |
| Effective tax rate | 15.4% | -20.2% | 14.4% | 12.7% |
| Tax effect of purchase accounting depreciation and amortization attributable to Rockwell Automation | 0.8% | 1.0% | 0.6% | 0.8% |
| Tax effect of non-operating pension and postretirement benefit (credit) cost | 0.0% | 15.7% | -0.7% | 0.0% |
| Tax effect of the change in fair value of investments | -0.9% | 19.5% | 0.2% | 1.7% |
| Adjusted Effective Tax Rate | <u>15.3%</u> | <u>16.0%</u> | <u>14.5%</u> | <u>15.2%</u> |

Note: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate are non-GAAP measures. See Other Supplemental Information: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate for the definition and reasons why management believes this information is useful to investors.

Quarterly Reconciliation of Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate

(in millions, except per share amounts and percentages)
(unaudited)

| | Fiscal Year 2021 | | | | |
|---|------------------|-----------------|-----------------|-----------------|-------------------|
| | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | YTD |
| Net income attributable to Rockwell Automation | \$ 593.3 | \$ 415.0 | \$ 271.3 | \$ 78.5 | \$ 1,358.1 |
| Purchase accounting depreciation and amortization attributable to Rockwell Automation, net of tax | 6.6 | 7.6 | 7.6 | 10.9 | 32.7 |
| Non-operating pension and postretirement benefit cost (credit), net of tax | 5.0 | 5.0 | 26.1 | 11.7 | 47.8 |
| Change in the fair value of investments, net of tax | (326.2) | (144.8) | (34.1) | 172.4 | (332.7) |
| Adjusted Income | <u>\$ 278.7</u> | <u>\$ 282.8</u> | <u>\$ 270.9</u> | <u>\$ 273.5</u> | <u>\$ 1,105.9</u> |
| Diluted EPS from net income | \$ 5.06 | \$3.54 | \$ 2.32 | \$0.67 | \$ 11.58 |
| Purchase accounting depreciation and amortization attributable to Rockwell Automation, net of tax | 0.06 | 0.07 | 0.07 | 0.09 | 0.28 |
| Non-operating pension and postretirement benefit cost (credit), net of tax | 0.04 | 0.04 | 0.22 | 0.10 | 0.41 |
| Change in the fair value of investments, net of tax | (2.78) | (1.24) | (0.30) | 1.47 | (2.84) |
| Adjusted EPS | <u>\$ 2.38</u> | <u>\$ 2.41</u> | <u>\$ 2.31</u> | <u>\$ 2.33</u> | <u>\$ 9.43</u> |
| Effective tax rate | 15.8% | 19.2% | 14.2% | -1634.9% | 11.9% |
| Tax effect of purchase accounting depreciation and amortization attributable to Rockwell Automation | 0.2% | 0.3% | 0.3% | 1.6% | 0.4% |
| Tax effect of non-operating pension and postretirement benefit cost (credit) | 0.1% | 0.1% | 0.9% | 1299.0% | 0.5% |
| Tax effect of the change in fair value of investments | -0.7% | -2.9% | -0.8% | 331.2% | -1.2% |
| Adjusted Effective Tax Rate | <u>15.4%</u> | <u>16.7%</u> | <u>14.6%</u> | <u>-3.1%</u> | <u>11.6%</u> |

Note: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate are non-GAAP measures. See Other Supplemental Information: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate for the definition and reasons why management believes this information is useful to investors.

Quarterly Reconciliation of Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate

(in millions, except per share amounts and percentages)

(unaudited)

| | Fiscal Year 2020 | | | | |
|---|------------------|-----------------|-----------------|-----------------|-----------------|
| | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | YTD |
| Net income attributable to Rockwell Automation | \$ 310.7 | \$ 132.2 | \$ 317.8 | \$ 262.7 | \$ 1,023.4 |
| Purchase accounting depreciation and amortization attributable to Rockwell Automation, net of tax | 5.4 | 4.9 | 5.8 | 6.3 | 22.4 |
| Non-operating pension and postretirement benefit cost (credit), net of tax | 6.3 | 6.2 | 6.2 | 8.6 | 27.3 |
| Change in the fair value of investments, net of tax | (71.0) | 144.8 | (175.5) | (52.2) | (153.9) |
| Adjusted Income | <u>\$ 251.4</u> | <u>\$ 288.1</u> | <u>\$ 154.3</u> | <u>\$ 225.4</u> | <u>\$ 919.2</u> |
| Diluted EPS from net income | \$ 2.66 | \$1.13 | \$ 2.73 | \$2.25 | \$ 8.77 |
| Purchase accounting depreciation and amortization attributable to Rockwell Automation, net of tax | 0.04 | 0.04 | 0.05 | 0.06 | 0.19 |
| Non-operating pension and postretirement benefit cost (credit), net of tax | 0.06 | 0.06 | 0.05 | 0.07 | 0.23 |
| Change in the fair value of investments, net of tax | (0.61) | 1.24 | (1.51) | (0.45) | (1.32) |
| Adjusted EPS | <u>\$ 2.15</u> | <u>\$ 2.47</u> | <u>\$ 1.32</u> | <u>\$ 1.93</u> | <u>\$ 7.87</u> |
| Effective tax rate | 5.7% | 22.4% | 6.1% | 12.0% | 9.9% |
| Tax effect of purchase accounting depreciation and amortization attributable to Rockwell Automation | 0.4% | 0.2% | 0.5% | 0.2% | 0.4% |
| Tax effect of non-operating pension and postretirement benefit cost (credit) | 0.6% | 0.2% | 0.5% | 0.5% | 0.6% |
| Tax effect of the change in fair value of investments | 1.6% | -10.2% | 7.0% | 2.5% | 1.5% |
| Adjusted Effective Tax Rate | <u>8.3%</u> | <u>12.6%</u> | <u>14.1%</u> | <u>15.2%</u> | <u>12.4%</u> |

Note: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate are non-GAAP measures. See Other Supplemental Information: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate for the definition and reasons why management believes this information is useful to investors.

Quarterly Reconciliation of Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate

(in millions, except per share amounts and percentages)

(unaudited)

| | Fiscal Year 2019 | | | | |
|---|------------------|-----------------|-----------------|-----------------|-------------------|
| | Qtr 1 | Qtr 2 | Qtr 3 | Qtr 4 | YTD |
| Net income | \$ 80.3 | \$ 346.0 | \$ 261.4 | \$ 8.1 | \$ 695.8 |
| Purchase accounting depreciation and amortization attributable to Rockwell Automation, net of tax | 3.3 | 3.5 | 3.3 | 3.3 | 13.4 |
| Non-operating pension and postretirement benefit credit, net of tax | (2.3) | (2.2) | (2.3) | (0.6) | (7.4) |
| Change in the fair value of investments, net of tax | 191.0 | (98.2) | 25.6 | 228.4 | 346.8 |
| Adjusted Income | <u>\$ 272.3</u> | <u>\$ 249.1</u> | <u>\$ 288.0</u> | <u>\$ 239.2</u> | <u>\$ 1,048.6</u> |
| Diluted EPS from net income | \$ 0.66 | \$2.88 | \$ 2.20 | \$0.07 | \$ 5.83 |
| Purchase accounting depreciation and amortization attributable to Rockwell Automation, net of tax | 0.03 | 0.03 | 0.03 | 0.03 | 0.11 |
| Non-operating pension and postretirement benefit credit, net of tax | (0.02) | (0.02) | (0.02) | (0.01) | (0.06) |
| Change in fair value of investments, net of tax | 1.57 | (0.82) | 0.22 | 1.95 | 2.90 |
| Adjusted EPS | <u>\$ 2.24</u> | <u>\$ 2.07</u> | <u>\$ 2.43</u> | <u>\$ 2.04</u> | <u>\$ 8.78</u> |
| Effective tax rate | 33.5% | 14.0% | 18.7% | 85.6% | 22.8% |
| Tax effect of purchase accounting depreciation and amortization attributable to Rockwell Automation | 0.0% | 0.0% | 0.1% | 0.0% | 0.0% |
| Tax effect of non-operating pension and postretirement benefit credit | 0.0% | 0.1% | 0.0% | 0.9% | 0.1% |
| Tax effect of change in fair value of investments | -14.8% | 4.5% | -1.4% | -69.5% | -5.0% |
| Adjusted Effective Tax Rate | <u>18.7%</u> | <u>18.6%</u> | <u>17.4%</u> | <u>17.0%</u> | <u>17.9%</u> |

Note: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate are non-GAAP measures. See Other Supplemental Information: Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate for the definition and reasons why management believes this information is useful to investors.

Sales By Geographic Region^(a)

(in millions, except percentages)
(unaudited)

| | Year Ended September 30, | | | | | | | | | | | | |
|-----------------------------|--------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 |
| North America | \$ 4,132.8 | \$ 3,760.2 | \$ 4,014.3 | \$ 3,964.1 | \$ 3,801.8 | \$ 3,529.8 | \$ 3,813.4 | \$ 3,851.6 | \$ 3,671.6 | \$ 3,531.6 | \$ 3,314.0 | \$ 2,777.2 | \$ 2,466.3 |
| Europe, Middle East, Africa | 1,405.7 | 1,249.3 | 1,249.8 | 1,286.8 | 1,193.7 | 1,147.2 | 1,174.0 | 1,351.8 | 1,284.9 | 1,280.6 | 1,267.6 | 987.3 | 962.1 |
| Asia-Pacific | 1,012.2 | 868.7 | 908.6 | 933.3 | 866.4 | 764.4 | 834.5 | 884.0 | 851.9 | 942.4 | 910.6 | 724.3 | 579.3 |
| Latin America | 446.7 | 451.6 | 522.1 | 481.8 | 449.4 | 438.1 | 486.0 | 536.1 | 543.5 | 504.8 | 508.2 | 368.2 | 324.8 |
| Total | \$ 6,997.4 | \$ 6,329.8 | \$ 6,694.8 | \$ 6,666.0 | \$ 6,311.3 | \$ 5,879.5 | \$ 6,307.9 | \$ 6,623.5 | \$ 6,351.9 | \$ 6,259.4 | \$ 6,000.4 | \$ 4,857.0 | \$ 4,332.5 |
| North America | 59% | 59% | 60% | 60% | 60% | 60% | 60% | 59% | 58% | 56% | 56% | 57% | 57% |
| Europe, Middle East, Africa | 20% | 20% | 19% | 19% | 19% | 20% | 19% | 20% | 20% | 21% | 21% | 20% | 22% |
| Asia-Pacific | 15% | 14% | 13% | 14% | 14% | 13% | 13% | 13% | 13% | 15% | 15% | 15% | 13% |
| Latin America | 6% | 7% | 8% | 7% | 7% | 7% | 8% | 8% | 9% | 8% | 8% | 8% | 8% |
| Total | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |

(a) Sales are attributed to the geographic regions based on the country of destination.

Condensed Balance Sheet Information

(in millions, except per share amounts and ratios)
(unaudited)

| | September 30, | | | | | | | | | | | | |
|--|--------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 |
| Assets | | | | | | | | | | | | | |
| Current assets | | | | | | | | | | | | | |
| Cash and cash equivalents | \$ 662.2 | \$ 704.6 | \$ 1,018.4 | \$ 618.8 | \$ 1,410.9 | \$ 1,526.4 | \$ 1,427.3 | \$ 1,191.3 | \$ 1,200.9 | \$ 903.9 | \$ 988.9 | \$ 813.4 | \$ 643.8 |
| Short-term Investments | 0.6 | 0.6 | 39.6 | 290.9 | 1,124.6 | 902.8 | 721.9 | 628.5 | 372.7 | 350.0 | - | - | - |
| Receivables | 1,424.5 | 1,249.1 | 1,178.7 | 1,190.1 | 1,135.5 | 1,079.0 | 1,041.0 | 1,215.8 | 1,186.1 | 1,187.3 | 1,063.4 | 859.0 | 726.3 |
| Inventories | 798.1 | 584.0 | 575.7 | 581.6 | 558.7 | 526.6 | 535.6 | 588.4 | 615.4 | 619.0 | 641.7 | 603.3 | 436.4 |
| Other current assets | 178.0 | 147.5 | 173.3 | 149.3 | 191.0 | 150.2 | 171.0 | 310.2 | 304.8 | 327.3 | 381.1 | 310.9 | 328.3 |
| Total current assets | <u>3,063.4</u> | <u>2,685.8</u> | <u>2,985.7</u> | <u>2,830.7</u> | <u>4,420.7</u> | <u>4,185.0</u> | <u>3,896.8</u> | <u>3,934.2</u> | <u>3,679.9</u> | <u>3,387.5</u> | <u>3,075.1</u> | <u>2,586.6</u> | <u>2,134.8</u> |
| Property, net | 581.9 | 574.4 | 571.9 | 576.8 | 583.9 | 578.3 | 605.6 | 632.9 | 616.0 | 587.1 | 561.4 | 536.9 | 532.5 |
| Operating lease right-of-use assets | 377.7 | 342.9 | - | - | - | - | - | - | - | - | - | - | - |
| Goodwill and intangibles | 4,647.7 | 2,129.6 | 1,265.2 | 1,290.7 | 1,315.7 | 1,329.2 | 1,258.3 | 1,296.8 | 1,235.8 | 1,158.3 | 1,170.6 | 1,129.8 | 1,144.1 |
| Long-term investments | 1,363.5 | 953.5 | 793.9 | 1,288.0 | 325.7 | 54.4 | 51.8 | 54.3 | 51.1 | 45.2 | 42.9 | 31.6 | 40.5 |
| Other assets ⁽¹⁾⁽²⁾ | 667.4 | 578.5 | 496.3 | 275.8 | 515.7 | 954.3 | 592.2 | 306.1 | 261.8 | 458.4 | 434.9 | 463.4 | 453.8 |
| Total assets | <u>\$ 10,701.6</u> | <u>\$ 7,264.7</u> | <u>\$ 6,113.0</u> | <u>\$ 6,262.0</u> | <u>\$ 7,161.7</u> | <u>\$ 7,101.2</u> | <u>\$ 6,404.7</u> | <u>\$ 6,224.3</u> | <u>\$ 5,844.6</u> | <u>\$ 5,636.5</u> | <u>\$ 5,284.9</u> | <u>\$ 4,748.3</u> | <u>\$ 4,305.7</u> |
| Liabilities and equity | | | | | | | | | | | | | |
| Current liabilities | | | | | | | | | | | | | |
| Short-term debt | \$ 509.7 | \$ 24.6 | \$ - | \$ 551.0 | \$ 350.4 | \$ 448.6 | \$ - | \$ 325.0 | \$ 179.0 | \$ 157.0 | \$ - | \$ - | \$ - |
| Current portion of long-term debt | - | - | 300.5 | - | 250.0 | - | - | - | - | - | - | - | - |
| Accounts payable | 889.8 | 687.8 | 694.6 | 713.4 | 623.2 | 543.1 | 521.7 | 520.6 | 546.7 | 547.6 | 455.1 | 435.7 | 313.3 |
| Other current liabilities | 1,592.7 | 1,098.4 | 941.7 | 972.5 | 922.2 | 984.2 | 806.0 | 846.5 | 819.0 | 827.0 | 874.8 | 786.6 | 633.9 |
| Total current liabilities | <u>2,992.2</u> | <u>1,810.8</u> | <u>1,936.8</u> | <u>2,236.9</u> | <u>2,145.8</u> | <u>1,975.9</u> | <u>1,327.7</u> | <u>1,692.1</u> | <u>1,544.7</u> | <u>1,531.6</u> | <u>1,329.9</u> | <u>1,222.3</u> | <u>947.2</u> |
| Long-term debt ⁽¹⁾ | 3,464.6 | 1,974.7 | 1,956.4 | 1,225.2 | 1,243.4 | 1,516.3 | 1,500.9 | 900.4 | 905.1 | 905.0 | 905.0 | 904.9 | 904.7 |
| Operating lease liabilities | 313.6 | 274.7 | - | - | - | - | - | - | - | - | - | - | - |
| Other liabilities | 1,237.1 | 1,857.7 | 1,815.6 | 1,182.4 | 1,108.9 | 1,618.9 | 1,319.3 | 973.7 | 809.3 | 1,348.2 | 1,302.0 | 1,160.7 | 1,137.4 |
| Shareowners' equity | 2,694.1 | 1,346.8 | 404.2 | 1,617.5 | 2,663.6 | 1,990.1 | 2,256.8 | 2,658.1 | 2,585.5 | 1,851.7 | 1,748.0 | 1,460.4 | 1,316.4 |
| Total liabilities and equity | <u>\$ 10,701.6</u> | <u>\$ 7,264.7</u> | <u>\$ 6,113.0</u> | <u>\$ 6,262.0</u> | <u>\$ 7,161.7</u> | <u>\$ 7,101.2</u> | <u>\$ 6,404.7</u> | <u>\$ 6,224.3</u> | <u>\$ 5,844.6</u> | <u>\$ 5,636.5</u> | <u>\$ 5,284.9</u> | <u>\$ 4,748.3</u> | <u>\$ 4,305.7</u> |
| Ratios | | | | | | | | | | | | | |
| Debt-to-total capital | 59.6% | 59.8% | 84.8% | 52.3% | 40.9% | 49.7% | 39.9% | 31.6% | 29.5% | 36.4% | 34.1% | 38.3% | 40.7% |
| Debt to equity | 147.5% | 148.4% | 558.4% | 109.8% | 69.2% | 98.7% | 66.5% | 46.1% | 41.9% | 57.4% | 51.8% | 62.0% | 68.7% |
| Current ratio | 1.02 | 1.48 | 1.54 | 1.27 | 2.06 | 2.12 | 2.94 | 2.33 | 2.38 | 2.21 | 2.31 | 2.12 | 2.25 |
| Equity per share | <u>\$ 23.23</u> | <u>\$ 11.63</u> | <u>\$ 3.42</u> | <u>\$ 12.90</u> | <u>\$ 20.74</u> | <u>\$ 15.49</u> | <u>\$ 17.05</u> | <u>\$ 19.44</u> | <u>\$ 18.63</u> | <u>\$ 13.25</u> | <u>\$ 12.32</u> | <u>\$ 10.31</u> | <u>\$ 9.26</u> |
| Basic weighted average outstanding shares | <u>116.0</u> | <u>115.8</u> | <u>118.3</u> | <u>125.4</u> | <u>128.4</u> | <u>128.5</u> | <u>132.4</u> | <u>136.7</u> | <u>138.8</u> | <u>139.8</u> | <u>141.9</u> | <u>141.7</u> | <u>142.1</u> |

Debt ratings at September 30, 2021

| | | | |
|------------------|-------|-----|---------|
| Commercial paper | Fitch | S&P | Moody's |
| Long-term debt | F1 | A-1 | P-2 |
| | A | A | A3 |

⁽¹⁾ In April 2015, the Financial Accounting Standards Board (FASB) issued new guidance requiring debt issuance costs to be presented in the balance sheet as a direct deduction from the carrying amount of the related outstanding debt liability rather than as an asset. We adopted this guidance retrospectively as of September 30, 2015. We have included \$9.4 million and \$5.2 million of debt issuance costs associated with our long-term debt as a reduction of long-term debt, which we previously included within other assets, at September 30, 2015 and 2014, respectively. For purposes of the table above, this guidance has been applied only to fiscal 2014 and 2015.

⁽²⁾ In November 2015, the FASB issued new guidance that requires all deferred income taxes to be classified on the balance sheet as noncurrent assets or liabilities rather than separating current and noncurrent deferred income taxes based on the classification of the related assets and liabilities. This requirement is effective for us no later than October 1, 2017; however, we elected to adopt earlier as of December 31, 2015. Upon adoption of this guidance we retrospectively reclassified \$151.2 million of deferred income taxes from current assets to noncurrent assets at September 30, 2015.

Condensed Cash Flow Information

(in millions)
(unaudited)

| | Year Ended September 30, | | | | | | | | | | | | |
|--|--------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-----------------|-----------------|-----------------|-----------------|
| | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 |
| Continuing Operations: | | | | | | | | | | | | | |
| Operating Activities | | | | | | | | | | | | | |
| Net income | \$ 1,344.3 | \$ 1,023.2 | \$ 695.8 | \$ 535.5 | \$ 825.7 | \$ 729.7 | \$ 827.6 | \$ 826.8 | \$ 756.3 | \$ 737.0 | \$ 697.8 | \$ 464.3 | \$ 220.7 |
| Income from discontinued operations | - | - | - | - | - | - | - | - | - | (0.7) | - | (23.9) | (2.8) |
| Income from continuing operations | <u>1,344.3</u> | <u>1,023.2</u> | <u>695.8</u> | <u>535.5</u> | <u>825.7</u> | <u>729.7</u> | <u>827.6</u> | <u>826.8</u> | <u>756.3</u> | <u>737.0</u> | <u>697.1</u> | <u>440.4</u> | <u>217.9</u> |
| Adjustments to arrive at cash provided by operating activities: | | | | | | | | | | | | | |
| Depreciation and amortization | 189.8 | 172.7 | 152.2 | 164.6 | 168.9 | 172.2 | 162.5 | 152.5 | 145.2 | 138.6 | 131.3 | 127.3 | 134.1 |
| Retirement benefits expense | 155.1 | 129.5 | 70.7 | 114.0 | 176.0 | 157.1 | 141.3 | 132.9 | 170.4 | 105.9 | 100.9 | 89.1 | 48.5 |
| Pension contributions | (35.8) | (84.1) | (30.9) | (50.3) | (254.9) | (44.3) | (41.0) | (42.1) | (41.3) | (341.1) | (184.7) | (181.2) | (28.8) |
| Change in fair value of investments | (397.4) | (153.9) | 368.5 | (90.0) | - | - | - | - | - | - | - | - | - |
| Receivables/inventories/payables | (156.1) | 16.4 | (0.8) | (61.9) | (2.3) | 18.0 | 88.2 | (61.5) | (8.2) | (24.1) | (234.1) | (180.9) | 254.6 |
| Compensation and benefits | 174.6 | (44.6) | (45.2) | 22.4 | 124.7 | (81.1) | (33.9) | 43.3 | (8.5) | (67.0) | 16.9 | 143.9 | (56.7) |
| Tax payments related to the gain on divestiture of Power Systems | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other | (13.5) | 61.3 | (28.3) | 665.7 | (4.1) | (4.3) | 43.0 | (18.6) | 0.9 | 169.4 | 116.3 | 55.4 | (43.2) |
| Cash provided by operating activities | <u>1,261.0</u> | <u>1,120.5</u> | <u>1,182.0</u> | <u>1,300.0</u> | <u>1,034.0</u> | <u>947.3</u> | <u>1,187.7</u> | <u>1,033.3</u> | <u>1,014.8</u> | <u>718.7</u> | <u>643.7</u> | <u>494.0</u> | <u>526.4</u> |
| Investing Activities | | | | | | | | | | | | | |
| Capital expenditures | (120.3) | (113.9) | (132.8) | (125.5) | (141.7) | (116.9) | (122.9) | (141.0) | (146.2) | (139.6) | (120.1) | (99.4) | (98.0) |
| Acquisitions of businesses, net of cash acquired | (2,488.5) | (550.9) | (20.7) | (9.9) | (1.1) | (139.1) | (21.2) | (81.5) | (84.8) | (16.2) | (45.9) | - | (30.7) |
| Proceeds from sales of property, business and investment | 0.4 | 14.9 | 4.5 | 0.5 | 95.1 | 0.4 | 2.1 | 0.4 | 0.5 | 2.6 | 5.1 | 10.4 | 8.8 |
| Proceeds from maturities of investments | 0.6 | 6.0 | 312.8 | 1,106.1 | 912.6 | 886.3 | 762.7 | 447.8 | 350.0 | 137.5 | - | - | - |
| Purchases of investments | (13.6) | (10.7) | (5.1) | (1,296.9) | (1,444.2) | (1,070.7) | (867.6) | (705.7) | (372.2) | (487.5) | - | - | (8.4) |
| Proceeds from sale of investments | - | 37.9 | 66.3 | 155.3 | 62.6 | - | - | - | - | - | - | - | - |
| Other investing activities | (5.2) | (1.3) | - | - | - | - | - | (3.4) | (4.1) | - | - | - | (4.1) |
| Cash (used for) provided by investing activities | <u>(2,626.6)</u> | <u>(618.0)</u> | <u>225.0</u> | <u>(170.4)</u> | <u>(516.7)</u> | <u>(440.0)</u> | <u>(246.9)</u> | <u>(483.4)</u> | <u>(256.8)</u> | <u>(503.2)</u> | <u>(160.9)</u> | <u>(89.0)</u> | <u>(132.4)</u> |
| Financing Activities | | | | | | | | | | | | | |
| Net issuance (repayment) of short-term debt | 484.8 | 23.6 | (551.0) | 200.6 | (98.2) | 448.6 | (325.0) | 146.0 | 22.0 | 157.0 | - | - | (100.0) |
| Issuance (repayment) of long-term debt, net of discount and issuance costs | 1,485.6 | (300.7) | 987.6 | (250.0) | - | - | 594.3 | - | - | - | - | - | - |
| Cash dividends | (497.1) | (472.8) | (459.8) | (440.8) | (390.7) | (378.2) | (350.1) | (320.5) | (276.3) | (247.4) | (211.0) | (173.6) | (164.5) |
| Purchases of treasury stock | (299.7) | (264.2) | (1,009.0) | (1,482.3) | (342.6) | (507.6) | (598.4) | (485.7) | (402.7) | (259.4) | (298.7) | (118.8) | (53.5) |
| Proceeds from the exercise of stock options | 154.6 | 214.4 | 47.4 | 81.8 | 181.9 | 36.2 | 60.3 | 108.5 | 172.3 | 49.0 | 174.0 | 35.2 | 11.3 |
| Excess income tax benefit from share-based compensation | - | - | - | - | 3.3 | 12.4 | 29.9 | 31.9 | 18.5 | 38.1 | 16.1 | 2.4 | - |
| Other financing activities | (30.4) | 0.8 | (1.1) | 1.8 | - | - | (1.6) | - | (1.8) | (0.4) | (0.3) | (0.3) | (3.1) |
| Cash provided by (used for) financing activities | <u>1,297.8</u> | <u>(798.9)</u> | <u>(985.9)</u> | <u>(1,888.9)</u> | <u>(649.6)</u> | <u>(397.7)</u> | <u>(608.1)</u> | <u>(521.8)</u> | <u>(454.6)</u> | <u>(282.7)</u> | <u>(297.9)</u> | <u>(241.4)</u> | <u>(307.4)</u> |
| Effect of exchange rate changes on cash | 16.8 | 8.4 | (21.5) | (32.8) | 16.8 | (10.5) | (96.7) | (37.7) | 0.6 | (16.8) | (5.8) | 6.8 | (24.5) |
| Cash provided by (used for) continuing operations | <u>(51.0)</u> | <u>(288.0)</u> | <u>399.6</u> | <u>(792.1)</u> | <u>(115.5)</u> | <u>99.1</u> | <u>236.0</u> | <u>(9.6)</u> | <u>304.0</u> | <u>(84.0)</u> | <u>179.1</u> | <u>170.4</u> | <u>62.1</u> |
| Discontinued Operations: | | | | | | | | | | | | | |
| Cash (used for) provided by discontinued operating activities | - | - | - | - | - | - | - | - | (7.0) | (1.0) | (3.6) | (0.8) | (0.5) |
| Cash (used for) provided by discontinued operations | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>-</u> | <u>(7.0)</u> | <u>(1.0)</u> | <u>(3.6)</u> | <u>(0.8)</u> | <u>(0.5)</u> |
| (Decrease) increase in cash and cash equivalents | (51.0) | (288.0) | 399.6 | (792.1) | (115.5) | 99.1 | 236.0 | (9.6) | 297.0 | (85.0) | 175.5 | 169.6 | 61.6 |
| Cash, cash equivalents, and restricted cash at beginning of year | <u>730.4</u> | <u>1,018.4</u> | <u>618.8</u> | <u>1,410.9</u> | <u>1,526.4</u> | <u>1,427.3</u> | <u>1,191.3</u> | <u>1,200.9</u> | <u>903.9</u> | <u>988.9</u> | <u>813.4</u> | <u>643.8</u> | <u>582.2</u> |
| Cash, cash equivalents, and restricted cash at end of year ⁽²⁾ | <u>\$ 679.4</u> | <u>\$ 730.4</u> | <u>\$ 1,018.4</u> | <u>\$ 618.8</u> | <u>\$ 1,410.9</u> | <u>\$ 1,526.4</u> | <u>\$ 1,427.3</u> | <u>\$ 1,191.3</u> | <u>\$ 1,200.9</u> | <u>\$ 903.9</u> | <u>\$ 988.9</u> | <u>\$ 813.4</u> | <u>\$ 643.8</u> |
| Free cash flow⁽¹⁾ | <u>\$ 1,140.7</u> | <u>\$ 1,006.6</u> | <u>\$ 1,049.2</u> | <u>\$ 1,174.5</u> | <u>\$ 892.3</u> | <u>\$ 833.7</u> | <u>\$ 1,077.2</u> | <u>\$ 922.2</u> | <u>\$ 900.5</u> | <u>\$ 597.6</u> | <u>\$ 561.7</u> | <u>\$ 410.7</u> | <u>\$ 430.8</u> |

⁽¹⁾ Free Cash Flow is a non-GAAP measure. See Other Supplemental Information: Free Cash Flow for the definition and reasons why management believes this information is useful to investors.

⁽²⁾ Cash, cash equivalents, and restricted cash at September 30, 2021 and September 30, 2020, includes \$17.2 million and \$25.8 million, respectively, of restricted cash recorded in other assets in the Condensed balance sheet

Return on Invested Capital

(in millions, except percentages)
(unaudited)

Return On Invested Capital (ROIC) is a non-GAAP financial measure. We believe that ROIC is useful to investors as a measure of performance and of the effectiveness of the use of capital in our operations. We use ROIC as one measure to monitor and evaluate our performance, including as a financial measure for our annual incentive compensation. Our measure of ROIC may be different from that used by other companies. We define ROIC as the percentage resulting from the following calculation:

- (a) Net Income, before interest expense, income tax provision, and purchase accounting depreciation and amortization, divided by;
- (b) average invested capital for the year, calculated as a five quarter rolling average using the sum of short-term debt, long-term debt, shareowners' equity, and accumulated amortization of goodwill and other intangible assets, minus cash and cash equivalents, short-term investments, and long-term investments (fixed income securities), multiplied by;
- (c) one minus the effective tax rate for the period.

ROIC is calculated as follows (in millions, except percentages):

| | Twelve Months Ended September 30, | | | | | | | | | | | | |
|---|-----------------------------------|-------------------|-----------------|-------------------|-------------------|-----------------|-------------------|-------------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 |
| (a) Return | | | | | | | | | | | | | |
| Income from continuing operations | \$ 1,344.3 | \$ 1,023.2 | \$ 695.8 | \$ 535.5 | \$ 825.7 | \$ 729.7 | \$ 827.6 | \$ 826.8 | \$ 756.3 | \$ 737.0 | \$ 697.1 | \$ 440.4 | \$ 217.9 |
| Interest expense | 94.6 | 103.5 | 98.2 | 73.0 | 76.2 | 71.3 | 63.7 | 59.3 | 60.9 | 60.1 | 59.5 | 60.5 | 60.9 |
| Income tax provision | 181.9 | 112.9 | 205.2 | 795.3 | 211.7 | 213.4 | 299.9 | 307.4 | 224.6 | 228.9 | 170.5 | 103.8 | 56.0 |
| Purchase accounting depreciation and amortization | 55.1 | 41.4 | 16.6 | 17.4 | 21.4 | 18.4 | 21.0 | 21.6 | 19.3 | 19.8 | 19.8 | 18.9 | 18.6 |
| Special items | - | - | - | - | - | - | - | - | - | - | - | - | (4.0) |
| Return | <u>1,675.9</u> | <u>1,281.0</u> | <u>1,015.8</u> | <u>1,421.2</u> | <u>1,135.0</u> | <u>1,032.8</u> | <u>1,212.2</u> | <u>1,215.1</u> | <u>1,061.1</u> | <u>1,045.8</u> | <u>946.9</u> | <u>623.6</u> | <u>349.4</u> |
| (b) Average invested capital | | | | | | | | | | | | | |
| Short-term debt | 147.0 | 230.8 | 416.2 | 460.1 | 585.9 | 248.2 | 166.6 | 275.5 | 209.0 | 207.2 | - | - | 70.1 |
| Long-term debt | 2,275.0 | 1,965.7 | 1,658.1 | 1,233.0 | 1,296.9 | 1,509.0 | 1,261.9 | 905.3 | 905.0 | 905.0 | 904.9 | 904.8 | 904.6 |
| Shareowners' equity | 2,124.3 | 962.9 | 1,157.8 | 1,965.7 | 2,215.8 | 2,164.1 | 2,521.3 | 2,680.7 | 2,086.7 | 1,881.5 | 1,709.7 | 1,387.9 | 1,563.5 |
| Accumulated amortization of goodwill and intangibles | 988.5 | 920.0 | 883.1 | 866.2 | 834.1 | 811.8 | 792.6 | 772.7 | 775.2 | 751.0 | 716.7 | 679.4 | 648.3 |
| Cash and cash equivalents | (730.6) | (840.2) | (767.7) | (1,190.1) | (1,504.4) | (1,461.7) | (1,376.1) | (1,210.6) | (1,010.2) | (878.8) | (922.7) | (763.3) | (576.0) |
| Short-term and long-term investments | (0.6) | (9.3) | (210.4) | (948.3) | (1,111.7) | (846.5) | (639.3) | (485.2) | (361.7) | (232.5) | - | - | - |
| Average invested capital | <u>4,803.6</u> | <u>3,229.9</u> | <u>3,137.1</u> | <u>2,386.6</u> | <u>2,316.6</u> | <u>2,424.9</u> | <u>2,727.0</u> | <u>2,938.4</u> | <u>2,604.0</u> | <u>2,633.4</u> | <u>2,408.6</u> | <u>2,208.8</u> | <u>2,610.5</u> |
| (c) Effective tax rate | | | | | | | | | | | | | |
| Income tax provision | 181.9 | 112.9 | 205.2 | 257.0 | 211.7 | 213.4 | 299.9 | 307.4 | 224.6 | 228.9 | 170.5 | 103.8 | 56.0 |
| Income from continuing operations before income taxes | <u>\$ 1,526.2</u> | <u>\$ 1,136.1</u> | <u>\$ 901.0</u> | <u>\$ 1,330.8</u> | <u>\$ 1,037.4</u> | <u>\$ 943.1</u> | <u>\$ 1,127.5</u> | <u>\$ 1,134.2</u> | <u>\$ 980.9</u> | <u>\$ 965.9</u> | <u>\$ 867.6</u> | <u>\$ 544.2</u> | <u>\$ 273.9</u> |
| Effective tax rate | <u>11.9%</u> | <u>9.9%</u> | <u>22.8%</u> | <u>19.3%</u> | <u>20.4%</u> | <u>22.6%</u> | <u>26.6%</u> | <u>27.1%</u> | <u>22.9%</u> | <u>23.7%</u> | <u>19.7%</u> | <u>19.1%</u> | <u>20.4%</u> |
| (a) / (b) * (1-c) Return On Invested Capital | <u>30.7%</u> | <u>35.7%</u> | <u>25.0%</u> | <u>48.1%</u> | <u>39.0%</u> | <u>33.0%</u> | <u>32.6%</u> | <u>30.1%</u> | <u>31.4%</u> | <u>30.3%</u> | <u>31.6%</u> | <u>22.8%</u> | <u>10.7%</u> |

Other Supplemental Information

(unaudited)

Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate

Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate are non-GAAP earnings measures that exclude non-operating pension and postretirement benefit cost (credit), purchase accounting depreciation and amortization expense attributable to Rockwell Automation, net income (loss) attributable to noncontrolling interests, and change in fair value of investments, including their respective tax effects.

We believe that Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate provide useful information to our investors about our operating performance and allow management and investors to compare our operating performance period over period. Adjusted EPS is also used as a financial measure of performance for our annual incentive compensation. Our measures of Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate may be different from measures used by other companies. These non-GAAP measures should not be considered a substitute for net income attributable to Rockwell Automation, diluted EPS and effective tax rate.

The following are reconciliations of net income attributable to Rockwell Automation, diluted EPS, and effective tax rate to Adjusted Income, Adjusted EPS and Adjusted Effective Tax Rate, respectively (in millions, except per share amounts and percentages):

| | Year Ended September 30, | | |
|---|--------------------------|-----------------|-------------------|
| | 2021 | 2020 | 2019 |
| Net income attributable to Rockwell Automation | \$ 1,358.1 | \$ 1,023.4 | \$ 695.8 |
| Purchase accounting depreciation and amortization attributable to Rockwell Automation, net of tax | 32.7 | 22.4 | 13.4 |
| Non-operating pension and postretirement benefit (credit) cost, net of tax ⁽¹⁾ | 47.8 | 27.3 | (7.4) |
| Change in fair value of investments, net of tax | (332.7) | (153.9) | 346.8 |
| Adjusted Income | <u>\$ 1,105.9</u> | <u>\$ 919.2</u> | <u>\$ 1,048.6</u> |
| Diluted EPS from continuing operations | \$11.58 | \$8.77 | \$5.83 |
| Purchase accounting depreciation and amortization attributable to Rockwell Automation, net of tax | 0.28 | 0.19 | 0.11 |
| Non-operating pension and postretirement benefit (credit) cost, net of tax | 0.41 | 0.23 | (0.06) |
| Change in fair value of investments, net of tax | (2.84) | (1.32) | 2.90 |
| Adjusted EPS | <u>\$9.43</u> | <u>\$7.87</u> | <u>\$8.78</u> |
| Effective tax rate | 11.9% | 9.9% | 22.8% |
| Tax effect of purchase accounting depreciation and amortization attributable to Rockwell Automation | 0.4% | 0.4% | 0.0% |
| Tax effect of non-operating pension and postretirement benefit (credit) cost | 0.5% | 0.6% | 0.1% |
| Tax effect of change in fair value of investments | -1.2% | 1.5% | -5.0% |
| Adjusted Effective Tax Rate | <u>11.6%</u> | <u>12.4%</u> | <u>17.9%</u> |

⁽¹⁾ See Other Supplemental Information: Components of Pension and Postretirement Benefit Expense for a reconciliation of the components of non-operating pension and postretirement benefit costs by fiscal year.

Other Supplemental Information

(unaudited)

Free Cash Flow

Our definition of free cash flow, which is a non-GAAP financial measure, takes into consideration capital investments required to maintain the operations of our businesses and execute our strategy. In the first quarter of fiscal year 2017, we adopted a new share-based compensation accounting standard that requires the excess income tax benefit from share-based compensation to be classified as an operating, rather than as a financing, cash flow. In previous periods, we added this benefit back to our calculation of free cash flow in order to generally classify cash flows arising from income taxes as operating cash flows. Beginning in the first quarter of fiscal year 2017, no adjustment is necessary as this benefit is already included in operating cash flows.

In our opinion, free cash flow provides useful information to investors regarding our ability to generate cash from business operations that is available for acquisitions and other investments, service of debt principal, dividends and share repurchases. We use free cash flow, as defined, as one measure to monitor and evaluate performance, including as a financial measure for our annual incentive compensation. Our definition of free cash flow may be different from definitions used by other companies.

| | Year Ended September 30, | | | | | | | | | | | | |
|---|--------------------------|-------------------|-------------------|-------------------|-----------------|-----------------|-------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 |
| Cash provided by continuing operating activities | \$ 1,261.0 | \$ 1,120.5 | \$ 1,182.0 | \$ 1,300.0 | \$ 1,034.0 | \$ 947.3 | \$ 1,187.7 | \$ 1,033.3 | \$ 1,014.8 | \$ 718.7 | \$ 643.7 | \$ 494.0 | \$ 526.4 |
| Capital expenditures of continuing operations | (120.3) | (113.9) | (132.8) | (125.5) | (141.7) | (116.9) | (122.9) | (141.0) | (146.2) | (139.6) | (120.1) | (99.4) | (98.0) |
| Excess income tax benefit from share-based compensation | - | - | - | - | - | 3.3 | 12.4 | 29.9 | 31.9 | 18.5 | 38.1 | 16.1 | 2.4 |
| Free Cash Flow | <u>\$ 1,140.7</u> | <u>\$ 1,006.6</u> | <u>\$ 1,049.2</u> | <u>\$ 1,174.5</u> | <u>\$ 892.3</u> | <u>\$ 833.7</u> | <u>\$ 1,077.2</u> | <u>\$ 922.2</u> | <u>\$ 900.5</u> | <u>\$ 597.6</u> | <u>\$ 561.7</u> | <u>\$ 410.7</u> | <u>\$ 430.8</u> |
| Adjusted Income | \$ 1,105.9 | \$ 919.2 | \$ 1,035.2 | \$ 1,029.9 | \$ 878.7 | \$ 778.4 | \$ 868.4 | \$ 862.7 | \$ 806.3 | \$ 759.6 | \$ 712.1 | \$ 446.9 | \$ 205.6 |
| Free Cash Flow as a % of Adjusted Income | 103% | 110% | 101% | 114% | 102% | 107% | 124% | 107% | 112% | 79% | 79% | 92% | 210% |

Other Supplemental Information

(unaudited)

Components of Pension and Postretirement Benefit Expense

We have adopted ASU 2017-07, which defines operating and non-operating pension and postretirement benefit cost. Under this new standard, only the service cost component of pension and postretirement benefit cost is an operating cost. All other components of pension and postretirement benefit cost are considered to be non-operating costs. These components of net periodic pension and postretirement benefit cost primarily relate to changes in pension assets and liabilities that are a result of market performance; we consider these and other excluded costs to be unrelated to the operating performance of our business.

The following are the components of operating and non-operating pension and postretirement benefit costs (in millions):

| | Year ended September 30, | | | | | | | | | | | | |
|--|--------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|----------------|------------------|
| | 2021 | 2020 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 | 2012 | 2011 | 2010 | 2009 |
| Service cost | \$ 91.3 | \$ 92.1 | \$ 79.1 | \$ 90.2 | \$ 98.4 | \$ 89.3 | \$ 87.2 | \$ 80.5 | \$ 94.4 | \$ 74.0 | \$ 73.6 | \$ 72.5 | \$ 59.6 |
| Operating pension and postretirement benefit cost | <u>\$ 91.3</u> | <u>\$ 92.1</u> | <u>\$ 79.1</u> | <u>\$ 90.2</u> | <u>\$ 98.4</u> | <u>\$ 89.3</u> | <u>\$ 87.2</u> | <u>\$ 80.5</u> | <u>\$ 94.4</u> | <u>\$ 74.0</u> | <u>\$ 73.6</u> | <u>\$ 72.5</u> | <u>\$ 59.6</u> |
| Interest cost | \$ 126.8 | \$ 138.0 | \$ 160.6 | \$ 157.7 | \$ 154.1 | \$ 172.8 | \$ 171.3 | \$ 180.7 | \$ 166.5 | \$ 174.8 | \$ 174.1 | \$ 172.2 | \$ 168.0 |
| Expected return on plan assets | (241.3) | (244.8) | (244.7) | (244.8) | (225.2) | (218.3) | (223.2) | (217.9) | (226.3) | (228.1) | (204.5) | (192.1) | (191.5) |
| Amortization of prior service credit | (4.0) | (4.5) | (4.2) | (4.9) | (9.8) | (14.0) | (17.2) | (12.9) | (13.2) | (12.9) | (12.8) | (14.4) | (14.3) |
| Amortization of net actuarial loss | 142.5 | 148.7 | 78.7 | 115.1 | 155.2 | 126.8 | 123.2 | 102.6 | 149.0 | 97.1 | 70.1 | 50.5 | 26.4 |
| Settlements | 39.8 | - | 1.2 | 0.7 | 3.3 | 0.5 | - | (0.1) | - | 1.0 | 0.4 | 0.4 | 0.3 |
| Non-operating pension and postretirement benefit (credit) cost | <u>\$ 63.8</u> | <u>\$ 37.4</u> | <u>\$ (8.4)</u> | <u>\$ 23.8</u> | <u>\$ 77.6</u> | <u>\$ 67.8</u> | <u>\$ 54.1</u> | <u>\$ 52.4</u> | <u>\$ 76.0</u> | <u>\$ 31.9</u> | <u>\$ 27.3</u> | <u>\$ 16.7</u> | <u>\$ (11.2)</u> |
| Net periodic pension and postretirement benefit cost | <u>\$ 155.1</u> | <u>\$ 129.5</u> | <u>\$ 70.7</u> | <u>\$ 114.0</u> | <u>\$ 176.0</u> | <u>\$ 157.1</u> | <u>\$ 141.3</u> | <u>\$ 132.9</u> | <u>\$ 170.4</u> | <u>\$ 105.9</u> | <u>\$ 100.9</u> | <u>\$ 89.1</u> | <u>\$ 48.5</u> |

Other Supplemental Information

(unaudited)

Cumulative Effect of Accounting Change

Effective September 30, 2006, we adopted FIN 47, which clarifies the guidance included in SFAS No. 143, *Accounting for Asset Retirement Obligations* (SFAS 143). Under FIN 47, companies must accrue for costs related to a legal obligation associated with the retirement of a tangible long-lived asset that results from the acquisition, construction, development or the normal operation of the long-lived asset. The application of FIN 47 resulted in a charge to continuing operations, net of tax, of \$17.7 million included in the Consolidated Statement of Operations for the year ended September 30, 2006 as the cumulative effect of change in accounting principle.